

GovWin
from Deltek

U.S. Space Force— *Account Planner*

July 1, 2022



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01

Methodology

Methodology

- » Strategic plans outline the budget by agency strategic goal when available. In cases where budget by strategic goal is not available the department/agency strategic goals and objectives are provided.
- » Employee data represents civilian employees only (it does not include contractors or military enlisted personnel) as reported by federal agencies to the Office of Personnel Management.
- » Total agency budgets represent highlighted portions of a department's / agency's budget authorization as posted on the Government Printing Office website, or from the agency's own Budget Briefs and/or Congressional Budget Justifications.
 - » Total agency budget authorization data represents discretionary budget data only. It does not include offsetting fees, mandatory fees, service fees, etc., unless stated otherwise.



Methodology (Cont)

- » Listed opportunities constitute the leading opportunities from this department / agency, sorted by value, tracked by GovWin IQ . All reported opportunities are based on publicly available information.
- » Each year GovWin IQ forecasts the IT spending of the Executive Branch agencies over a five fiscal year period*. GovWin IQ's forecast is produced using the following sources:
 - » The President's Fiscal Year budget request & supporting documentation
 - » Economic Forecasts
 - » Congressional documents
 - » Legislative and policy documents
 - » OMB A-11 circular, IT Portfolio, and Exhibit 300s
 - » Agency budget documentation, reports and strategic plans
 - » Deltek GovWin IQ databases
 - » Federal Procurement Data System (FPDS) data
 - » Industry articles and publications
 - » Interviews with agency officials and industry experts and thought leaders
 - » Public statements of federal IT executives

Methodology (Cont)

- » Federal Information Security Modernization Act (FISMA) compliance scores and explanations are reported by each Executive branch agency and issued in the *Annual Report to Congress on the Implementation of the FISMA Modernization Act of 2014* . No scores were reported for the Department of Defense.
- » All parts of a department's / agency's buying behavior is figured using reported spending through the current fiscal, as reported by FPDS.
- » FPDS spending is current as of the listed date and is refreshed during each update.
- » Leading contractors are determined using data from (FPDS) and sorted by value.
 - » Leading contractors under specific types of spending are determined by the total obligations of Product Service Codes (PCS) mapped to each specific spending type.
- » Government-wide initiatives are programs all Executive branch agencies must participate in as mandated by the White House. The President's Management Agenda was revised at the beginning of the current administration and provides its long-term vision to reform government functions. The plan's Cross Agency Priority Goals specify the areas where agencies will focus to meet the administration's overall objectives. The President's Management Agenda is publicly available at the Performance.gov website.

02

Account Summary

USSF Organization - Summary

Headquarters:

U.S. Space Force
The Pentagon
Washington, DC 22202

Leadership:

- » **Secretary of the Space Force:**
Frank Kendall
- » **Chief Information Officer:**
N/A
- » **Deputy, Office of the Assistant Secretary of the Air Force for Space Acquisition and Integration, Headquarters:**
Brig. Gen. Steven P. Whitney

Additional points of contacts & deeper lower-level office coverage are available on [GovWin IQ's U.S. Space Force Organization Chart](#)

Discretionary Budget Auth. (2021-2023)	N/A
Contract Spending (2020-2021)	▲ 8.0%
Employment (2020-2021)	▼ -26.8%

Total Employees (2021)	4,318
FY 2023 Budget Request	\$1,166M
FY 2023 IT Budget Request	\$0M

Percentage data based on prior year comparisons.

USSF Mission

» **Mission Statement:**

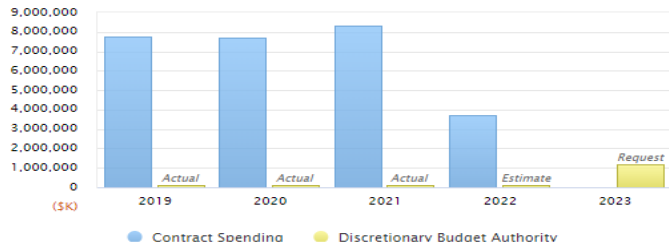
The USSF is responsible for organizing, training, and equipping Guardians to conduct global space operations that enhance the way our joint and coalition forces fight, while also offering decision makers military options to achieve national objectives.

Source: USSF Website

USSF Agency Contracting Summary

Contract Spending vs. Discretionary Budget Authority

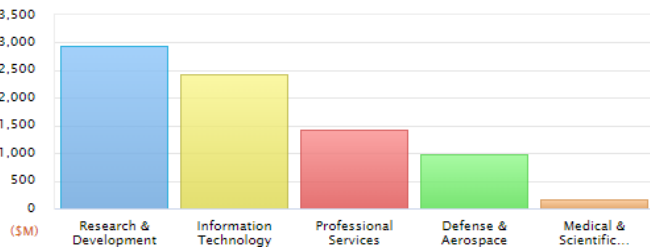
Contract Spending vs. Discretionary Budget Authority by Fiscal Year



Top Segment Spending

Top Segment Spending (2021)

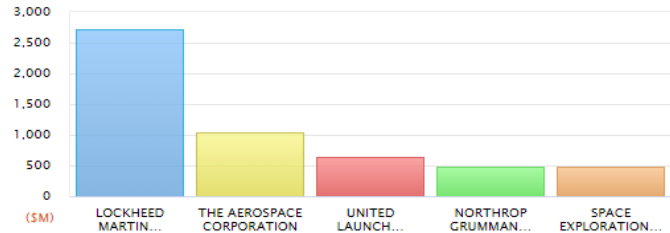
(Top 5 only)



Top Contractors

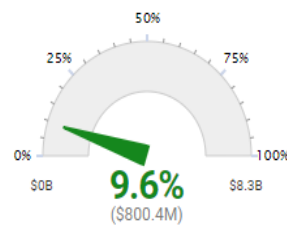
Top Contractors (2021)

(Top 5 only)



FY 2021 Small Business Spending

Percentage of Contracting with Small Business



Socioec. Status	Actual	% Actual	% Goal
Certified HUBZone Small Business	\$11.2M	0.1%	3.0%
Women Owned	\$76.8M	0.9%	5.0%
Service Disabled Veteran Owned	\$24.8M	0.3%	3.0%
Small Disadvantaged Business	\$186M	2.2%	5.0%

Source: FPDS
 - Indicates goal achieved

Source: USSF, President's Budget Request FY 2023, OPM, OMB, FPDS

USSF Strategic Plan

Line of Effort

Build a comprehensive military advantage in space

Integrate military spacepower into national, joint, and combined operations

Shape the strategic environment

Cooperate with allies, partners, industry, and U.S. Government departments and agencies.

Source: USSF 2020 Defense Space Strategy Summary

03

Agency Employee Summary

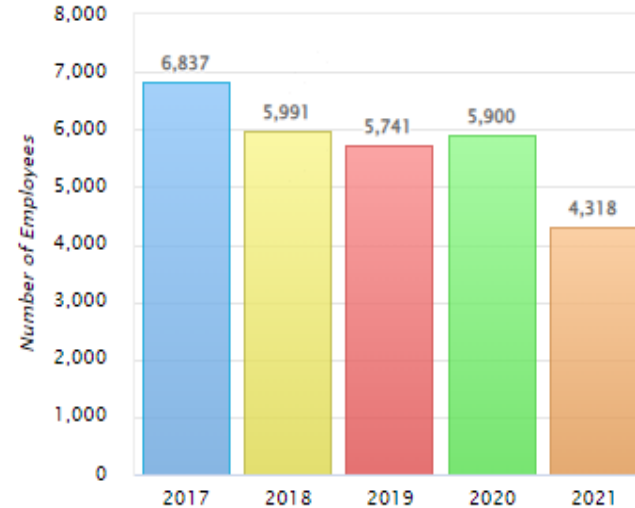
USSF Employee Summary

Employee Statistics

	Agency	Federal
Employees (2021)	4,318	2,191,011
Employment Growth (2020 vs. 2021)	↓ -26.8 %	1.5 %
Retirement Rate (2019)	1.9 %	1.6 %
Turnover Rate (2019)	5.5 %	5.4 %
Largest Age Group (2021)	50-59 (1,500)	50-59 (622,226)
Length of Service (2021)	1-9 Yrs (1,668)	1-9 Yrs (873,005)

Source: FedScope (September 2021)

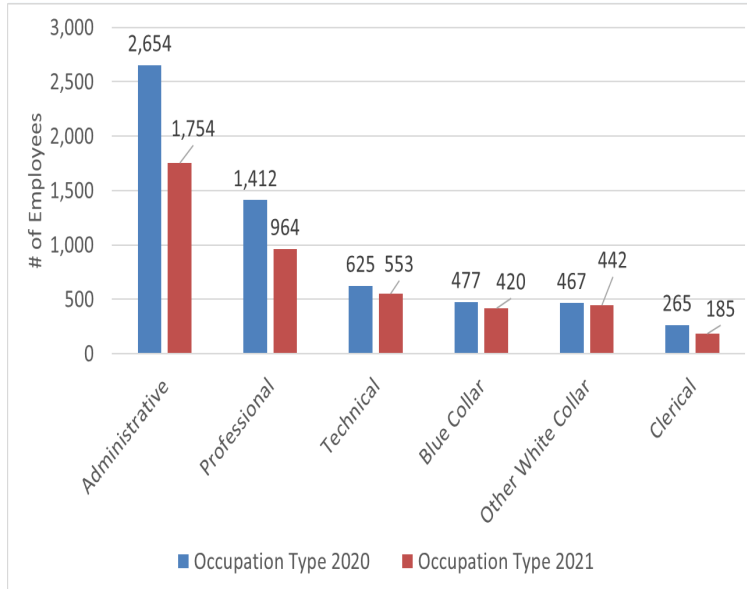
Annual Employment Trend



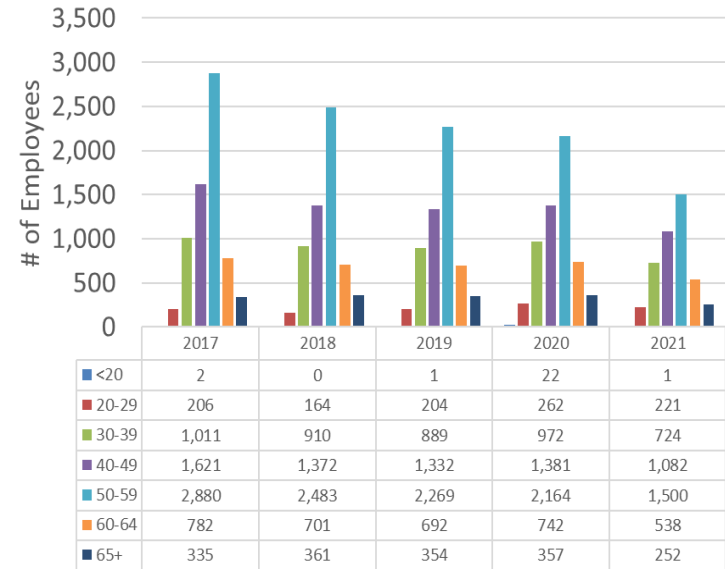
Source: OPM FedScope, Deltek

USSF Employee Summary (Cont.)

Employees by Occupation (FY 2021)



Employees by Age



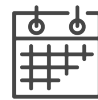
Source: OPM FedScope, Deltek

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Account Budget Summary



Annual Federal Budget Timeline



**1st Monday
in Feb**

April 15*

June 30*

July 15*

Oct 1st

President submits budget to Congress

Congress begins works to complete action on budget resolutions

House Completes action on regular appropriation bills and any required reconciliation legislation.

President submits mid-session review of his budget to Congress

Government Fiscal Year Begins

Source: Committee on the Budget, U.S. Senate Glossary, and GovWin IQ

05

Account Capital Initiatives – Information Technology

USSF – Leading Opportunities

Program	Status	RFP-Date	Value (\$ M)	Opp. ID
SPACE FORCE RANGE CONTRACT (SFRC)	Pre-RFP	05/2023	1,904	181446
MAINTENANCE OF SPACE SITUATIONAL AWARENESS INTEGRATED CAPABILITIES (MOSSAIC)	Forecast Pre-RFP	03/2029	1,393	201525
INSTRUMENTATION RANGE SUPPORT PROGRAM (IRSP IV)	Forecast Pre-RFP	10/2026	945	219530
SUSTAINMENT AND MODIFICATION OF RADAR SENSORS (SMORS)	Forecast Pre-RFP	05/2024	866	211988
ENGINEERING DEVELOPMENT INTEGRATION AND SUSTAINMENT CONTRACT (EDIS)	Forecast Pre-RFP	05/2025	655	221004

Source: GovWin IQ

Account Capital Initiatives – Architecture, Engineering, and Construction (AEC)

USSF – Leading AEC Opportunities

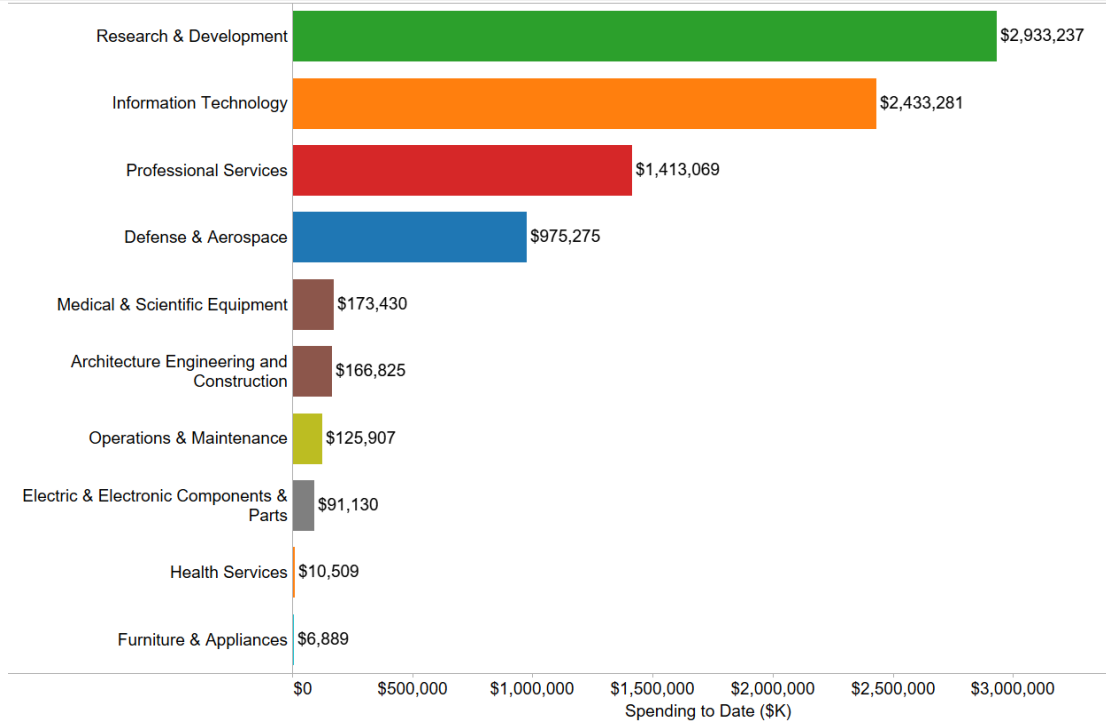
Program	Status	RFP-Date	Value (\$ M)	Opp. ID
AEC FRONT RANGE MULTIPLE AWARD CONSTRUCTION CONTRACT (FRMACC)	Forecast Pre-RFP	09/2026	950	214591
AEC MULTIPLE AWARD CONSTRUCTION CONTRACT FOR VANDENBERG AFB AND EDWARDS AFB AND LOS ANGELES AFB (VELA MACC)	Forecast Pre-RFP	11/2023	275	210197
AEC SIMPLIFIED ACQUISITION OF BASE ENGINEERING REQUIREMENTS FOR VANDENBERG AFB IN CA (SABER)	Pre-RFP	02/2023	50	202008
AEC TECHNICAL RANGE ARCHITECT ENGINEERING SERVICES (TRACES)	Forecast Pre-RFP	06/2023	46	180857
AEC XUMU 191063B RENOVATE THOR DORMITORY BLDG 13140 VANDENBERG AFB CA	Pre-RFP	08/2022	25	201300

Source: GovWin IQ

06

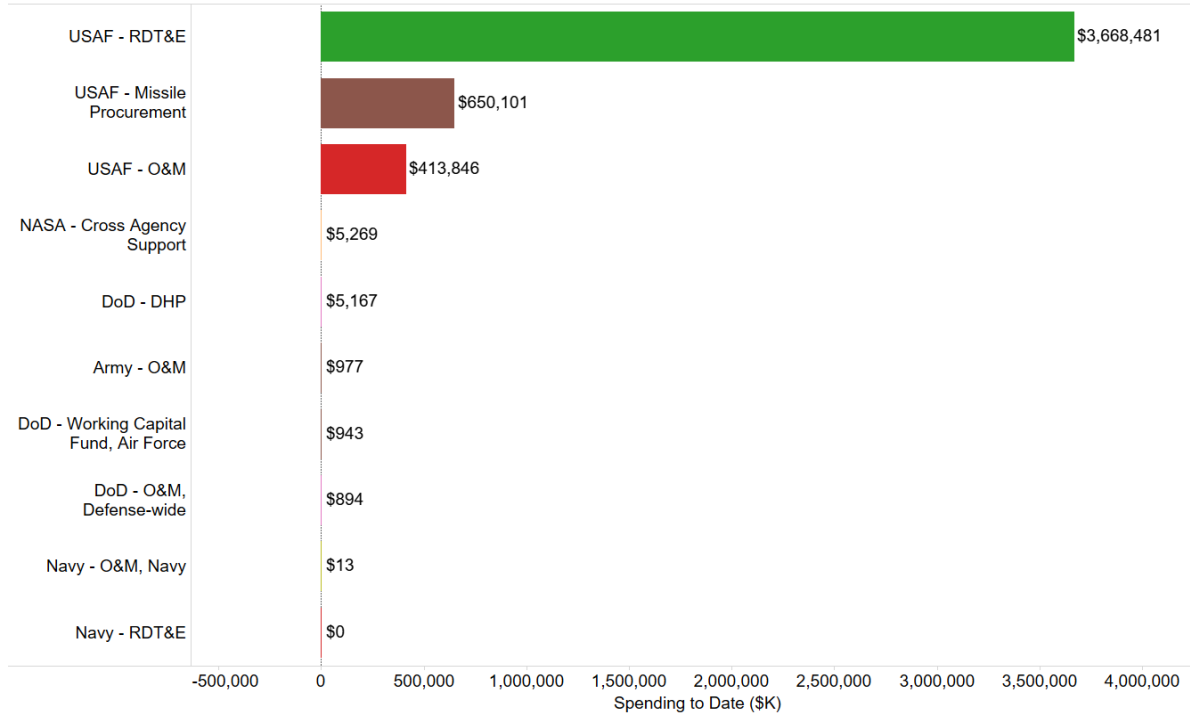
Account Buying Behavior

Leading USSF Spending by Segments, FY 2021



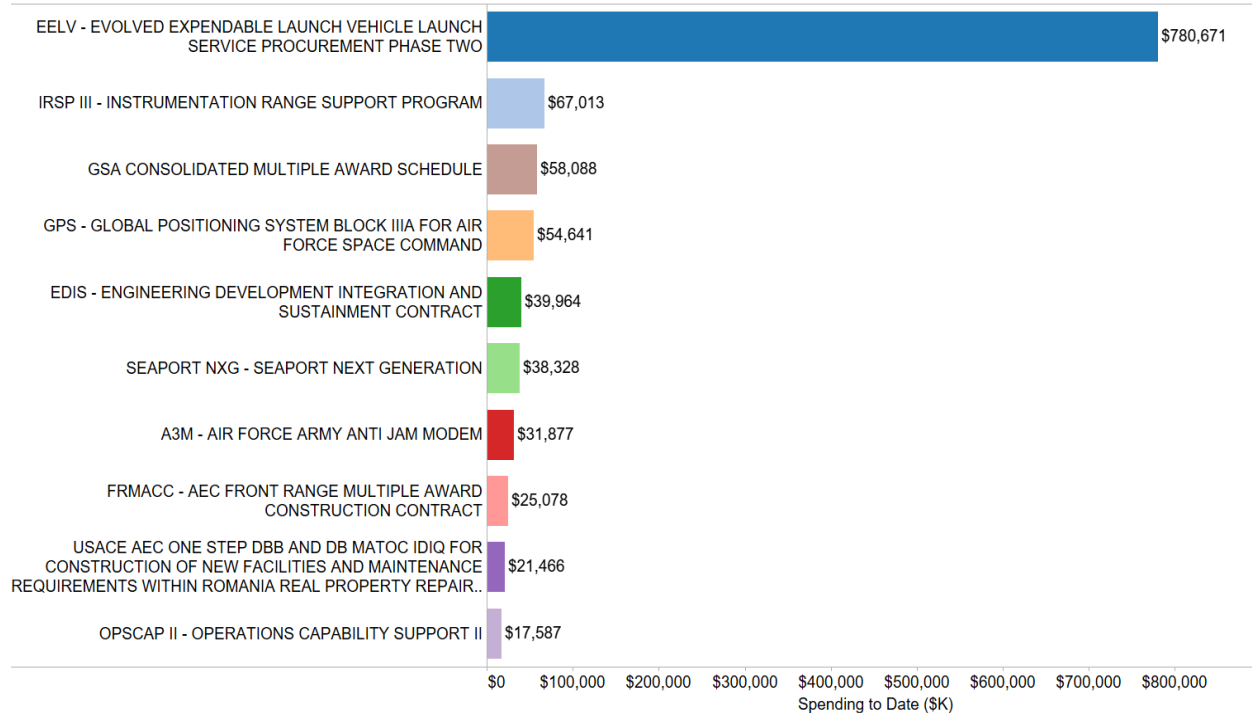
Source: Federal Procurement Data System, GovWin IQ

Leading USSF Budget Accounts, FY 2021



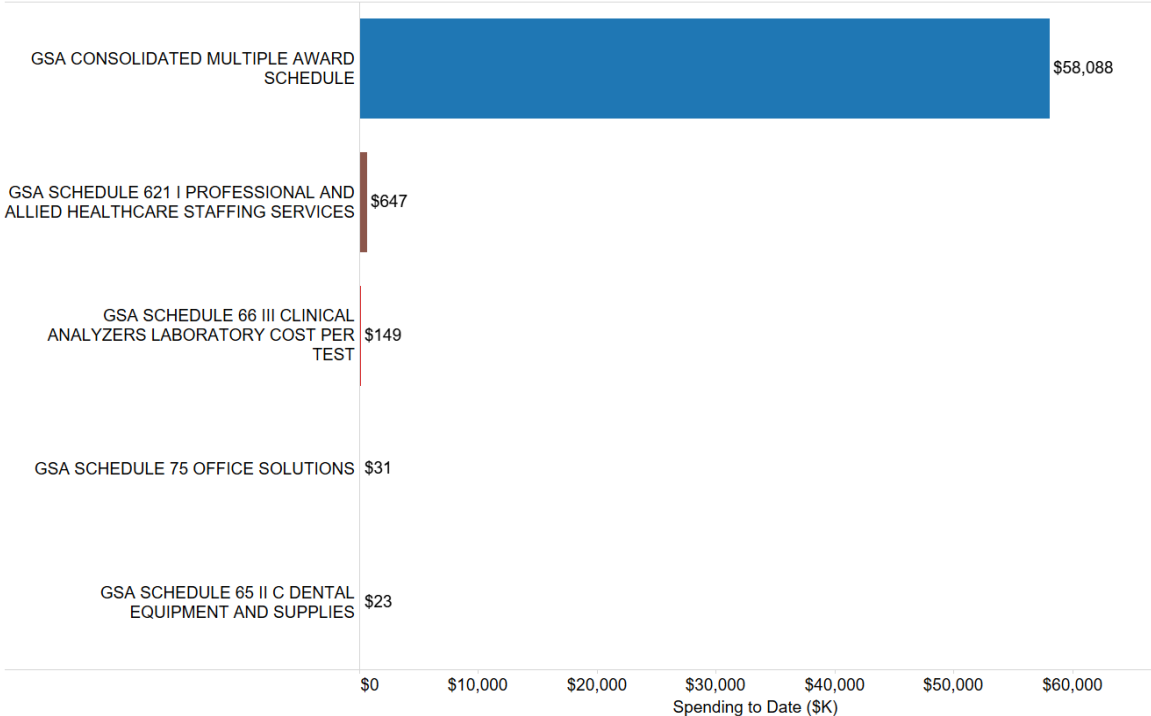
Source: Federal Procurement Data System, GovWin IQ

Leading USSF Spending by Contract Vehicles, FY 2021



Source: Federal Procurement Data System, GovWin IQ

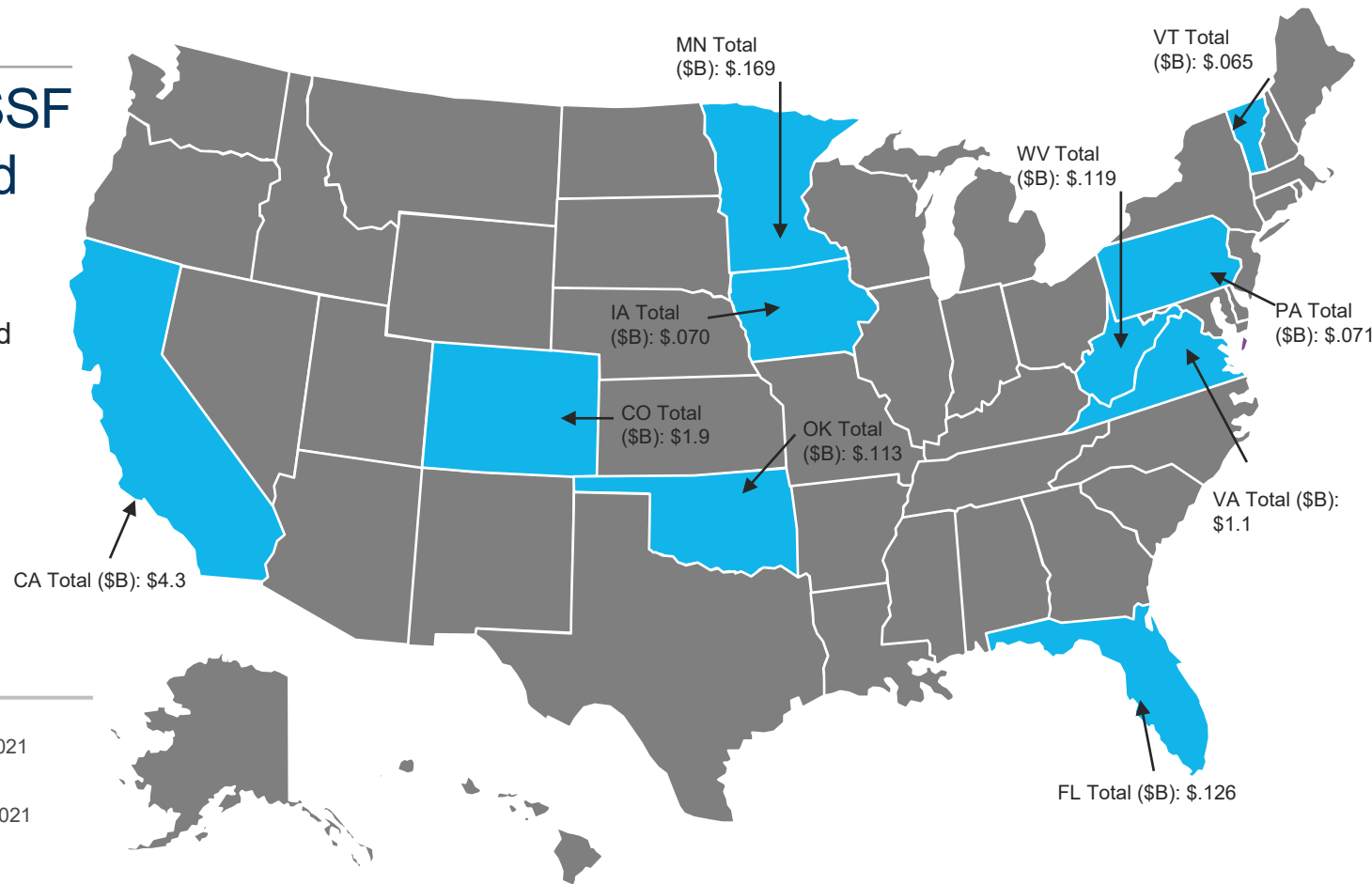
Leading USSF Spending GSA Schedules, FY 2021



Source: Federal Procurement Data System, GovWin IQ

FY 2021 Total USSF Federal Reported Spending: \$8.3B

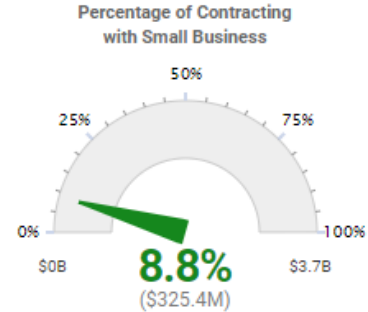
» In FY 2021, California had the highest reported total spending obligations.



- Top 10 States by Spending FY 2021
- States outside of Top 10 by FY 2021 spending

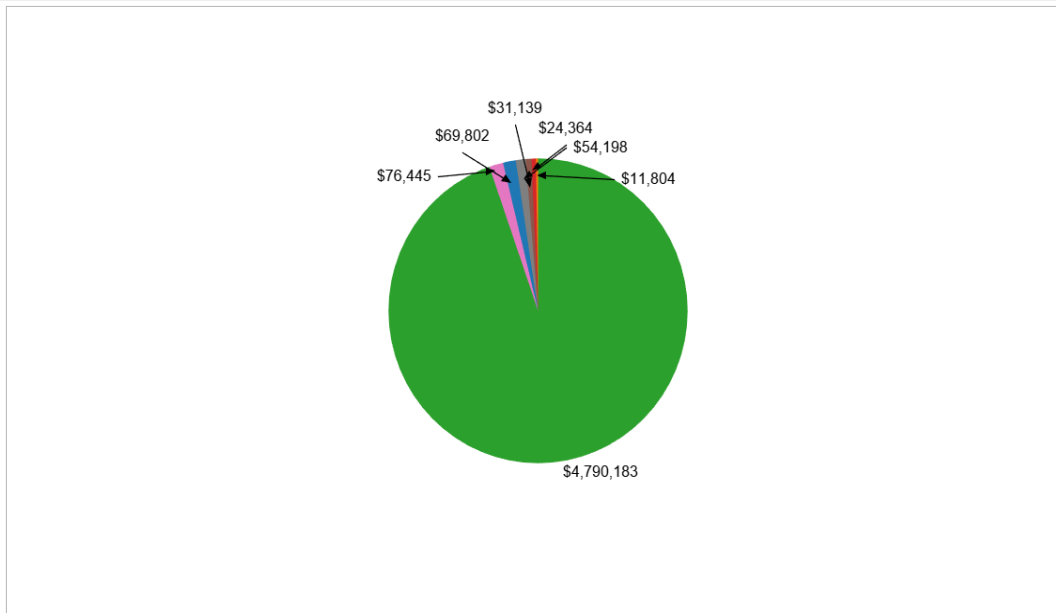
USSF Small Business Contracting Goals FY 2022

Socioec. Status	Actual	% Actual	% Goal
Certified HUBZone Small Business	\$8.7M	0.2%	3.0%
Women Owned	\$28.8M	0.8%	5.0%
Service Disabled Veteran Owned	\$13.1M	0.4%	3.0%
Small Disadvantaged Business	\$64.6M	1.7%	5.0%
<i>Source: FPDS</i>			



Source: Small Business Dashboard

USSF Total Small Business Spending by Socioeconomic Status, FY 2021*



Socioeconomic Status

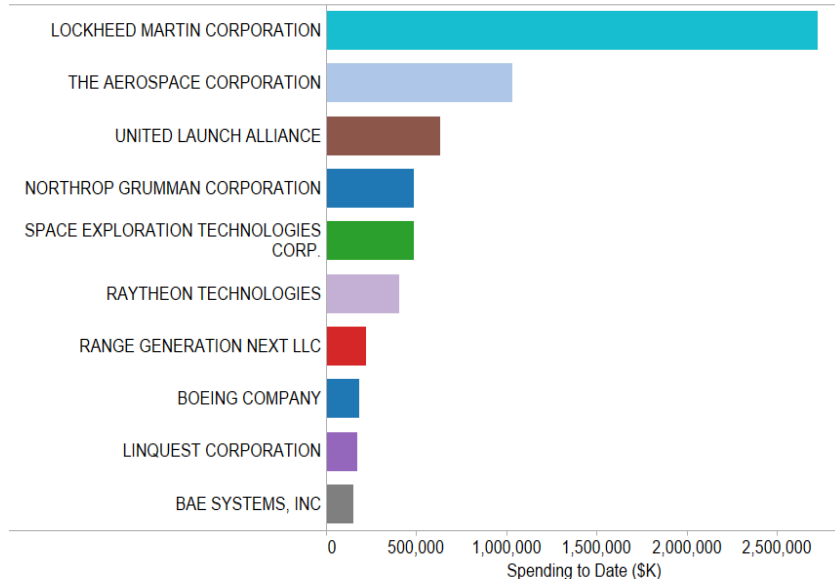
- Small Business (in one or more NAICS)
- Women Owned
- 8(a)
- Alaskan Native Corporation Owned
- Veteran Owned
- Service Disabled Veteran Owned
- HUBZone

Source: Federal Procurement Data System, GovWin IQ

07

Account Competitive Landscape

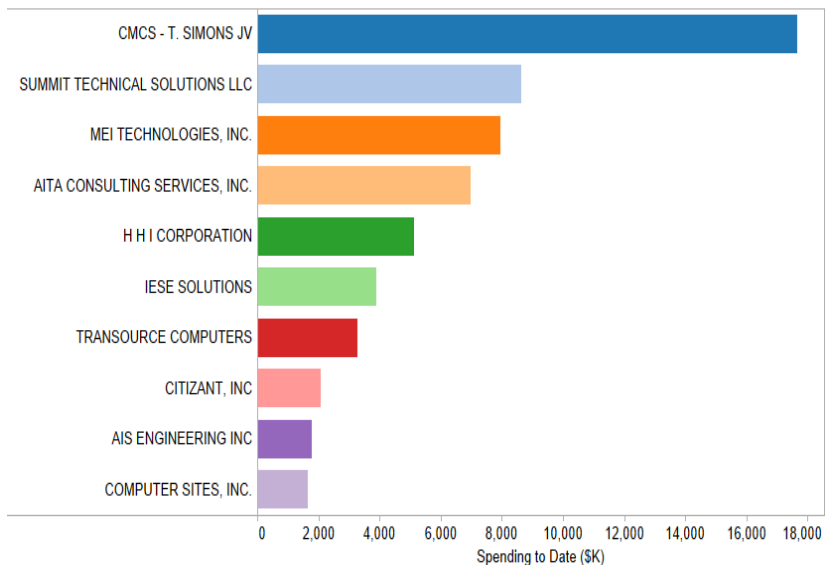
Leading USSF Prime Contractors, FY 2021



Vendor	FY 2021 Total (\$ K)	% of Total Reported
LOCKHEED MARTIN CORPORATION	\$2,725,474	33%
THE AEROSPACE CORPORATION	\$1,035,065	12%
UNITED LAUNCH ALLIANCE	\$631,332	8%
NORTHROP GRUMMAN CORPORATION	\$485,893	6%
SPACE EXPLORATION TECHNOLOGIES CORP.	\$485,778	6%
RAYTHEON TECHNOLOGIES	\$408,062	5%
RANGE GENERATION NEXT LLC	\$221,975	3%
BOEING COMPANY	\$181,954	2%
LINQUEST CORPORATION	\$173,371	2%
BAE SYSTEMS, INC	\$149,451	2%
Grand Total	\$8,337,949	100%

Source: Federal Procurement Data System, GovWin IQ

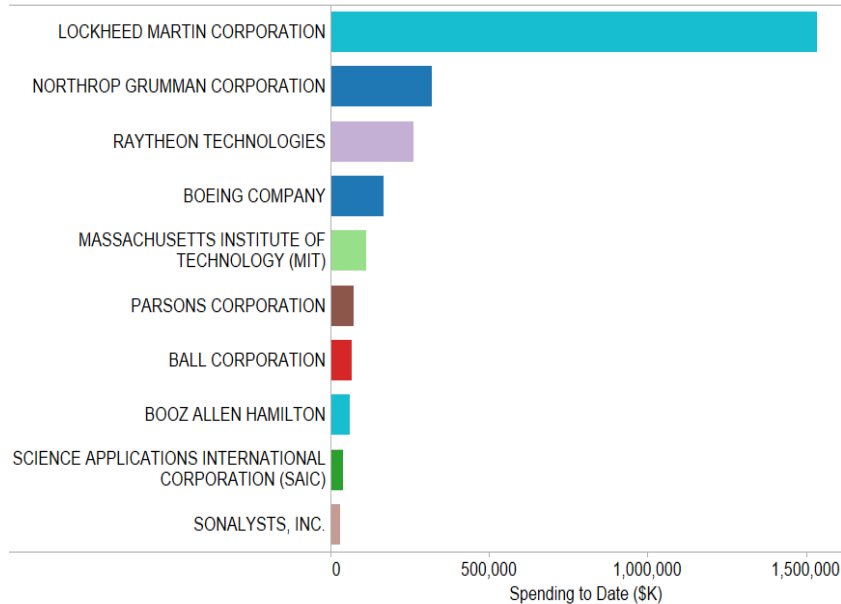
Leading USSF Prime Women Owned Contractors, FY 2021



Vendor	FY 2021 Total (\$ K)	% of Total Reported
CMCS - T. SIMONS JV	\$17,655	23%
SUMMIT TECHNICAL SOLUTIONS LLC	\$8,634	11%
MEI TECHNOLOGIES, INC.	\$7,965	10%
AITA CONSULTING SERVICES, INC.	\$6,970	9%
H H I CORPORATION	\$5,131	7%
IESE SOLUTIONS	\$3,888	5%
TRANSOURCE COMPUTERS	\$3,294	4%
CITIZANT, INC	\$2,091	3%
AI ENGINEERING INC	\$1,796	2%
COMPUTER SITES, INC.	\$1,640	2%
Grand Total	\$76,445	100%

Source: Federal Procurement Data System, GovWin IQ

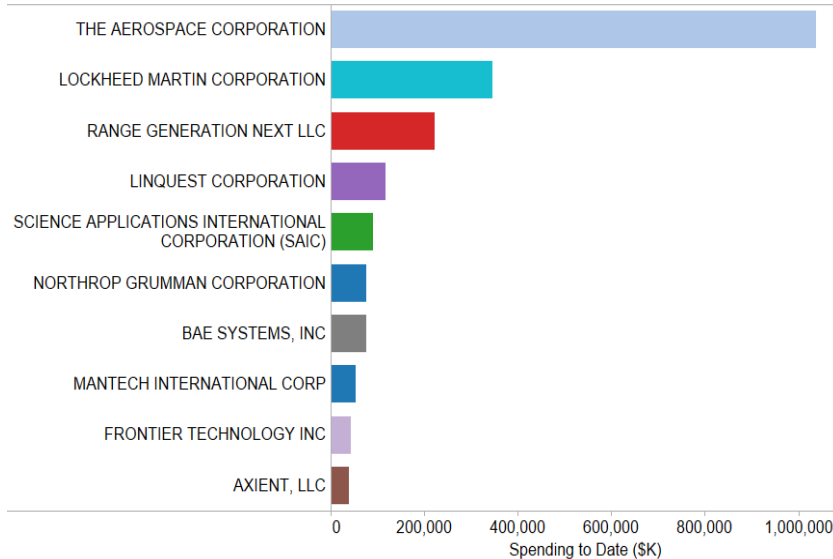
Leading USSF Prime Research & Development Contractors, FY 2021



Vendor	FY 2021 Total (\$ K)	% of Total Reported
LOCKHEED MARTIN CORPORATION	\$1,534,118	52%
NORTHROP GRUMMAN CORPORATION	\$318,398	11%
RAYTHEON TECHNOLOGIES	\$262,318	9%
BOEING COMPANY	\$167,762	6%
MASSACHUSETTS INSTITUTE OF TECHNOLOGY (MIT)	\$112,793	4%
PARSONS CORPORATION	\$73,385	3%
BALL CORPORATION	\$68,395	2%
BOOZ ALLEN HAMILTON	\$61,025	2%
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION (SAIC)	\$40,984	1%
SONALYSTS, INC.	\$31,389	1%
Grand Total	\$2,933,237	100%

Source: Federal Procurement Data System, GovWin IQ

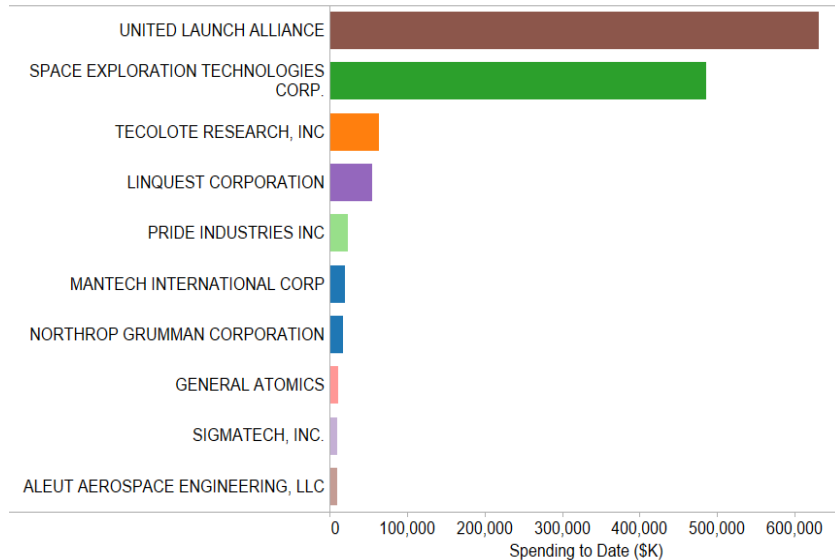
Leading USSF Prime Information Technology Contractors, FY 2021



Vendor	FY 2021 Total (\$ K)	% of Total Reported
THE AEROSPACE CORPORATION	\$1,037,464	43%
LOCKHEED MARTIN CORPORATION	\$346,018	14%
RANGE GENERATION NEXT LLC	\$221,975	9%
LINQUEST CORPORATION	\$117,844	5%
SCIENCE APPLICATIONS INTERNATIONAL CORPORATION (SAIC)	\$90,825	4%
NORTHROP GRUMMAN CORPORATION	\$76,324	3%
BAE SYSTEMS, INC	\$76,147	3%
MANTECH INTERNATIONAL CORP	\$53,755	2%
FRONTIER TECHNOLOGY INC	\$43,368	2%
AXIENT, LLC	\$39,586	2%
Grand Total	\$2,433,281	100%

Source: Federal Procurement Data System, GovWin IQ

Leading USSF Professional Services Contractors, FY 2021



Vendor	FY 2021 Total (\$ K)	% of Total Reported
UNITED LAUNCH ALLIANCE	\$630,929	45%
SPACE EXPLORATION TECHNOLOGIES CORP.	\$485,778	34%
TECOLOTE RESEARCH, INC	\$64,157	5%
LINQUEST CORPORATION	\$55,527	4%
PRIDE INDUSTRIES INC	\$24,349	2%
MANTECH INTERNATIONAL CORP	\$19,751	1%
NORTHROP GRUMMAN CORPORATION	\$17,560	1%
GENERAL ATOMICS	\$10,677	1%
SIGMATECH, INC.	\$10,590	1%
ALEUT AEROSPACE ENGINEERING, LLC	\$10,029	1%
Grand Total	\$1,413,069	100%

Source: Federal Procurement Data System, GovWin IQ

Thank You!