

GovWin
from Deltek

Federal Agency Profiles

Naval Supply Systems Command – *Account Planner*

August 17, 2020



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01

Methodology

Methodology

- » Strategic plans outline the budget by agency strategic goal when available. In cases where budget by strategic goal is not available the department/agency strategic goals and objectives are provided.
- » Employee data represents civilian employees only (it does not include contractors or military enlisted personnel) as reported by federal agencies to the Office of Personnel Management.
- » Total agency budgets represent highlighted portions of a department's / agency's budget authorization as posted on the Government Printing Office website, or from the agency's own Budget Briefs and/or Congressional Budget Justifications.
 - » Total agency budget authorization data represents discretionary budget data only. It does not include offsetting fees, mandatory fees, service fees, etc., unless stated otherwise.

Methodology (Cont)

- » Listed opportunities constitute the leading opportunities from this department / agency, sorted by value, tracked by GovWin IQ . All reported opportunities are based on publicly available information.
- » Each year GovWin IQ forecasts the IT spending of the Executive Branch agencies over a five fiscal year period. GovWin IQ's forecast is produced using the following sources:
 - » The President's Fiscal Year budget request & supporting documentation
 - » Congressional documents
 - » Legislative and policy documents
 - » OMB A-11 circular, Exhibit 53 and Exhibit 300s
 - » Agency budget documentation, reports and strategic plans
 - » Deltek GovWin IQ databases
 - » Federal Procurement Data System (FPDS) data
 - » Industry articles and publications
 - » Interviews with agency officials and industry experts and thought leaders
 - » Public statements of federal IT executives

Methodology (Cont)

- » All parts of a department's / agency's buying behavior is figured using reported spending through the current fiscal, as reported by FPDS.
- » FPDS spending is current as of the listed date and is refreshed during each update.
- » Leading contractors are determined using data from (FPDS) and sorted by value.
 - » Leading contractors under specific types of spending are determined by the total obligations of Product Service Codes (PCS) mapped to each specific spending type.

02

Account Summary

NAVSUP Organization - Summary

Headquarters:

5450 Carlisle Pike
Suite 309 – WS105
Mechanicsburg, PA 17050-2411

Leadership:

» **Commander:** RADM., Peter Stamatopoulos



Total Employees (2019) 6,702

Percentage data based on prior year comparisons.

Additional points of contacts & deeper lower level office coverage are available on [GovWin IQ's Naval Supply Systems Command Organization Chart](#)

Source: NAVSUP, President's Budget Request FY 2021, OPM, OMB, FPDS

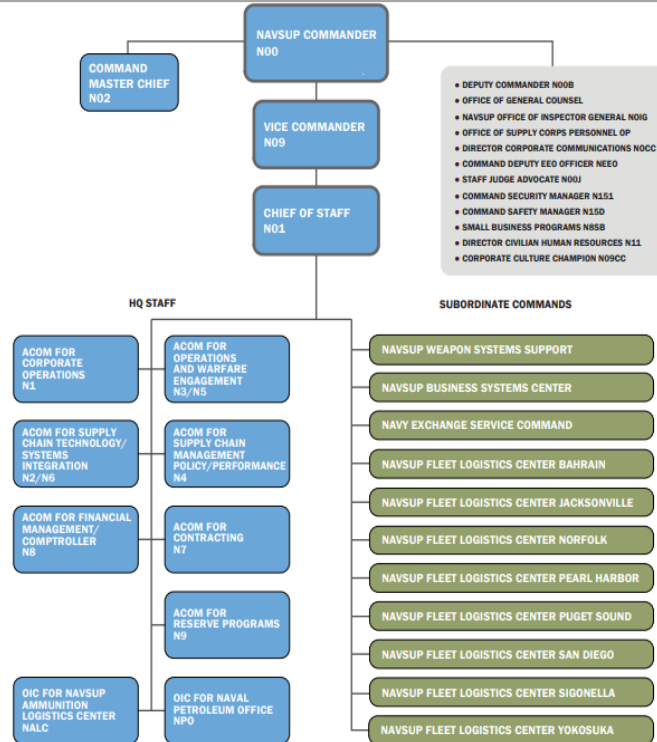
NAVSUP Mission

» **Mission Statement:**

To provide supplies, services, and quality-of-life support to the Navy and Joint warfighter.

Source: NAVSUP Website

NAVSUP Organization Structure



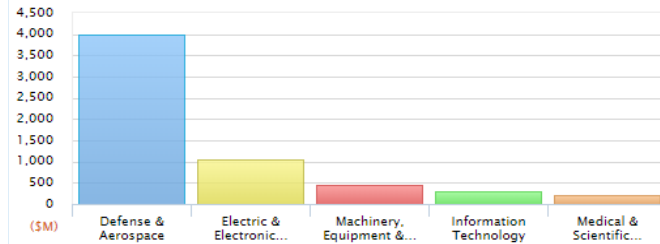
NAVSUP Agency Contracting Summary

Contract Spending vs. Discretionary Budget Authority

NAVSUP does not publish a total discretionary budget authority.

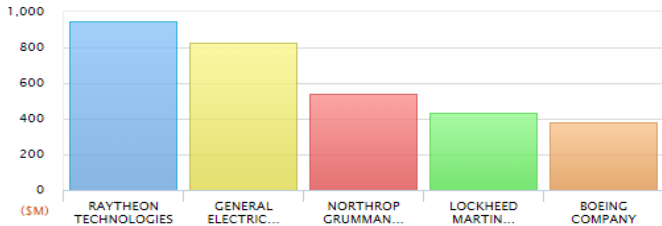
Top Segment Spending

Top Segment Spending (2019) (Top 5 only)



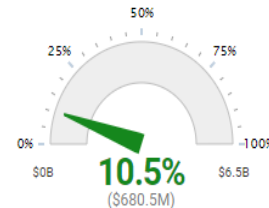
Top Contractors

Top Contractors (2019) (Top 5 only)



FY 2019 Small Business Spending

Percentage of Contracting with Small Business



Socioec. Status	Actual	% Actual	% Goal
Women Owned	\$113.5M	1.8%	5.0%
Certified HUBZone Small Business	\$19.1M	0.3%	3.0%
Small Disadvantaged Business	\$90.6M	1.4%	5.0%
Service Disabled Veteran Owned	\$26.2M	0.4%	3.0%

Source: FPDS
 ● - Indicates goal achieved

Source: NAVSUP, President's Budget Request FY 2021, OPM, OMB, FPDS

03

Agency Employee Summary

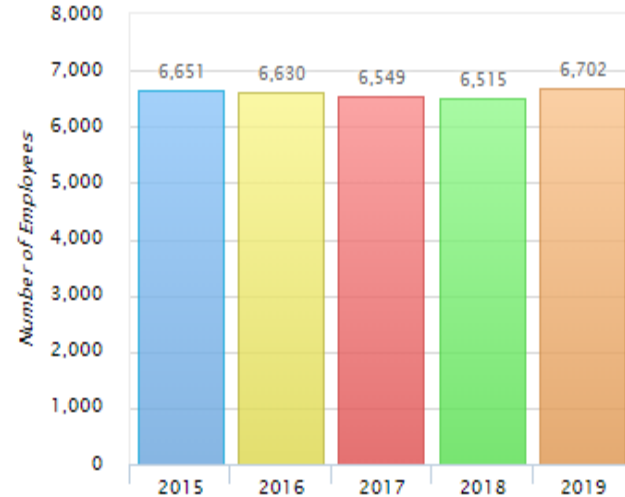
NAVSUP Employee Summary

Employee Statistics

	Agency	Federal
Employees (2019)	6,702	2,123,146
Employment Growth (2018 vs. 2019)	2.9 %	1.1 %
Retirement Rate (2018)	4.7 %	3.2 %
Turnover Rate (2018)	9.8 %	10.7 %
Largest Age Group (2019)	50-59 (2,185)	50-59 (624,235)
Length of Service (2019)	1-9 Yrs (2,994)	1-9 Yrs (840,166)

Source: FedScope (June 2019)

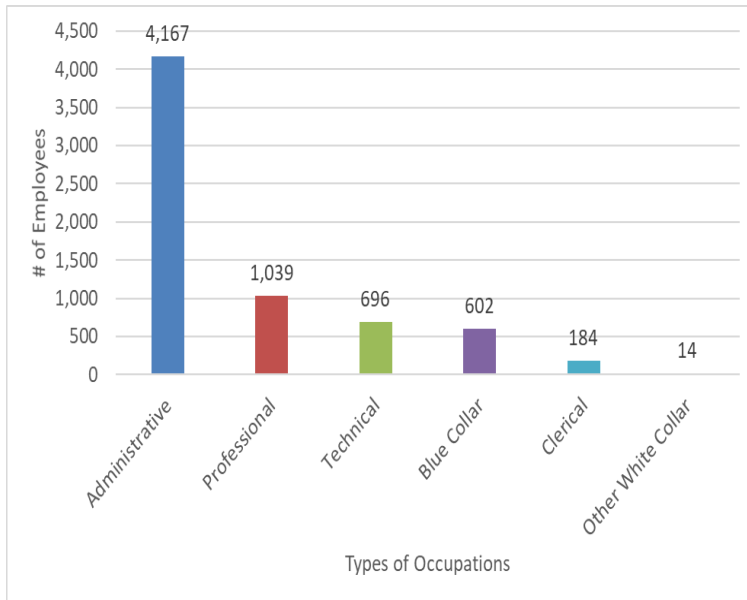
Annual Employment Trend



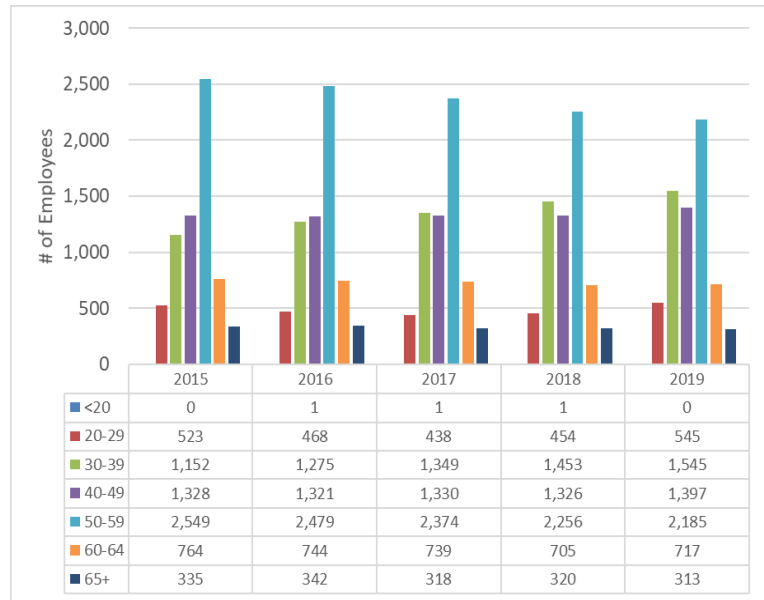
Source: OPM FedScope, Deltek

NAVSUP Employee Summary (Cont.)

Employees by Occupation (FY 2019)



Employees by Age



Source: OPM FedScope, Deltek

04

Account Budget Summary



Annual Federal Budget Timeline



**1st Monday
in Feb**

April 15*

June 30*

July 15*

Oct 1st

President submits budget to Congress

Congress begins works to complete action on budget resolutions

House Completes action on regular appropriation bills and any required reconciliation legislation.

President submits mid-session review of his budget to Congress

Government Fiscal Year Begins

Source: Committee on the Budget, U.S. Senate Glossary, and GovWin IQ

NAVSUP Budget

Account Name	FY 2019 (\$M) (Actual)	FY 2020 (\$M) (Enacted)	FY 2021 (\$M) (Proposed)
Equipment, Non-ADP / Telecom	\$1.8	\$5.5	\$7.5
Equipment, ADPE / Telecom	\$5.3	\$9.8	\$8.2
Software Development	\$0.0	\$0.0	\$0.0
Minor Construction	\$1.2	1.0	\$1.0
Total Supply Systems Command	\$8.3	\$16.3	\$16.7

Source: FY 2021 Naval Working Capital Fund

NAVSUP Budget Objectives

FY 2021 Funding Highlights:

- » The Capital Investment Program sustains NAVSUP in mission achievement by reinvesting in plant equipment and facilities. Included in the capital budget are the following types of assets: automated data processing equipment (ADPE); non-ADPE equipment; and minor construction.
 - Capital Investment Program (CIP) - The NAVSUP's FY21 budget authority estimate reflects \$16.7M in capital investment programs. The programs include:
 - Non-Automated Data Processing Equipment (ADPE)/Telecom, \$7.5M
 - Equipment, ADPE / Telecom, \$8.2M
 - Minor Construction, \$1.0M

Source: FY 2021 Naval Working Capital Fund

05

Account Capital Plans and Initiatives – Information Technology

NAVSUP – Leading Opportunities

Program	Status	RFP-Date	Value (\$ M)	Opp. ID
FINANCIAL IMPROVEMENT AND AUDIT READINESS SUPPORT SERVICES FOR THE US NAVY (FIAR)	Forecast Pre-RFP	03/2021	980	186560
CYBER INFORMATION TECHNOLOGY SERVICES	Pre-RFP	10/2020	708	97153
RESEARCH AND EDUCATION SUPPORT	Pre-RFP	11/2020	455	195766
NORFOLK SUPER SERVMART SUPPLIES AND 3PL SUPPORT SERVICES	Pre-RFP	09/2020	250	191049
UNITED STATES FLEET FORCES COMMAND NAVAL FORCES LOGISTICS NFL SUPPORT TRAINING SERVICES (SEAPORT NXG)	Pre-RFP	01/2021	156	195508

Source: GovWin IQ

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Account Capital Plans and Initiatives – Architecture, Engineering, and Construction (AEC)

NAVSUP- Construction Budget Summary

FY 2019

Category	FY 2019 (\$M)	FY 2020 (\$M)	FY 2021 (\$M)
Replacement Capability	\$1	\$1	\$1
New Construction	-	-	-
Environmental Capability	-	-	-
Total NAVSUP Minor Construction Capital Investment Summary	\$1	\$1	\$1

Source: FY 2021 Naval Working Capital Fund

NAVSUP AEC Initiatives

- » NAVSUP, as the maintenance UIC for all facilities occupied and operated by NAVSUP employees, is responsible for Real Property Maintenance (Minor Construction portion) of facilities occupied and operated. These NWCF Supply Management projects are necessary to maintain and improve the working conditions for NAVSUP claimancy employees. Projects include Minor Construction requirements of facilities as well as Quality of Life and correction of Safety deficiencies.
- » Minor Construction funding requested supports the overall RPM objectives of the NAVFAC recommended spending limits of between 2% to 4% annually based on the associated property values. Economic analysis are not performed since Minor Construction funding limits keep investment percentage to such a small percentage of the total facility value. Cost savings if identified are provided as part of the project documentation developed. No minor construction project exceeds the current MILCON threshold.

Source: FY 2019 Naval Working Capital Fund

NAVSUP – Leading AEC Opportunities

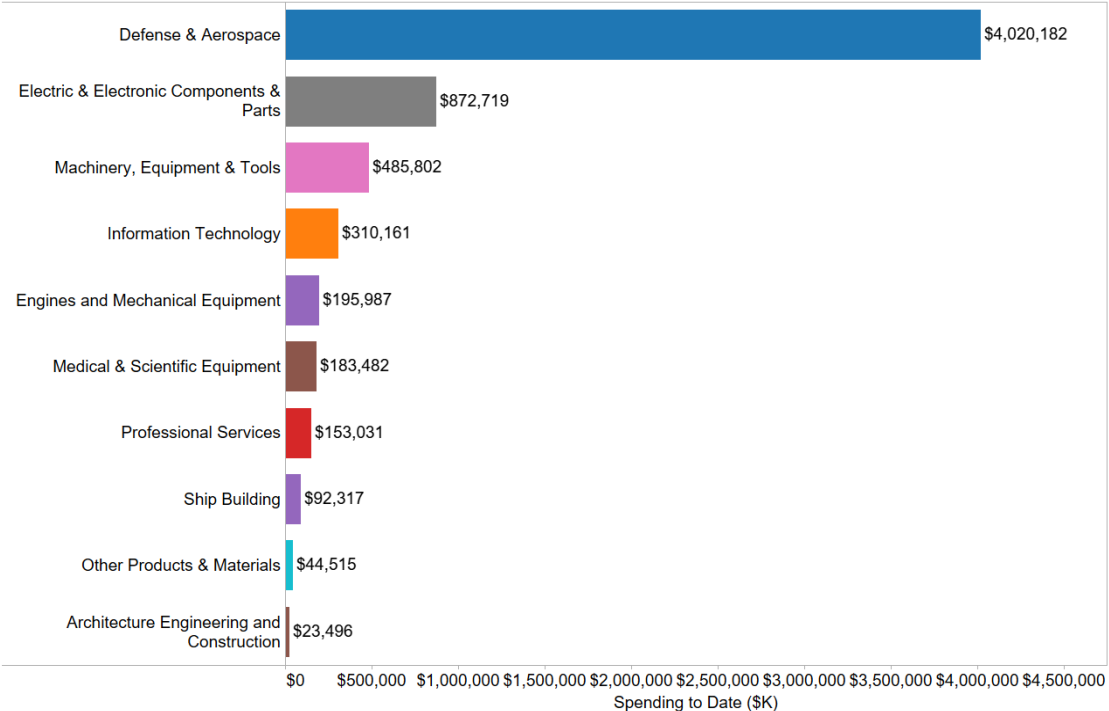
Program	Status	RFP-Date	Value (\$ M)	Opp. ID
PUSHER BOAT COXSWAINS OPERATOR SERVICES OR DRY DOCKING OPERATIONS SUPPORT	Pre-RFP	08/2020	TBD	184045
AEC LOCKER INSTALLATIONS FLOOR RENOVATION AND DEMOLITION	Pre-RFP	10/2020	TBD	194976

Source: GovWin IQ

07

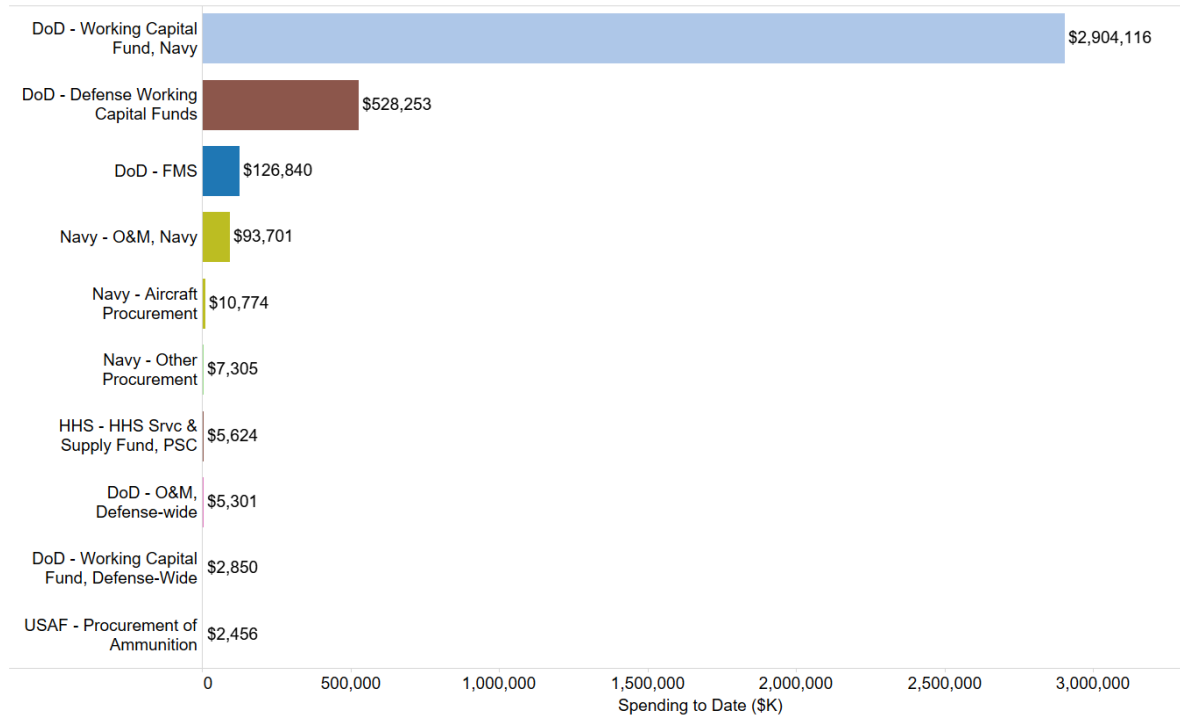
Account Buying Behavior

Leading NAVSUP Spending by Segments, FY 2019



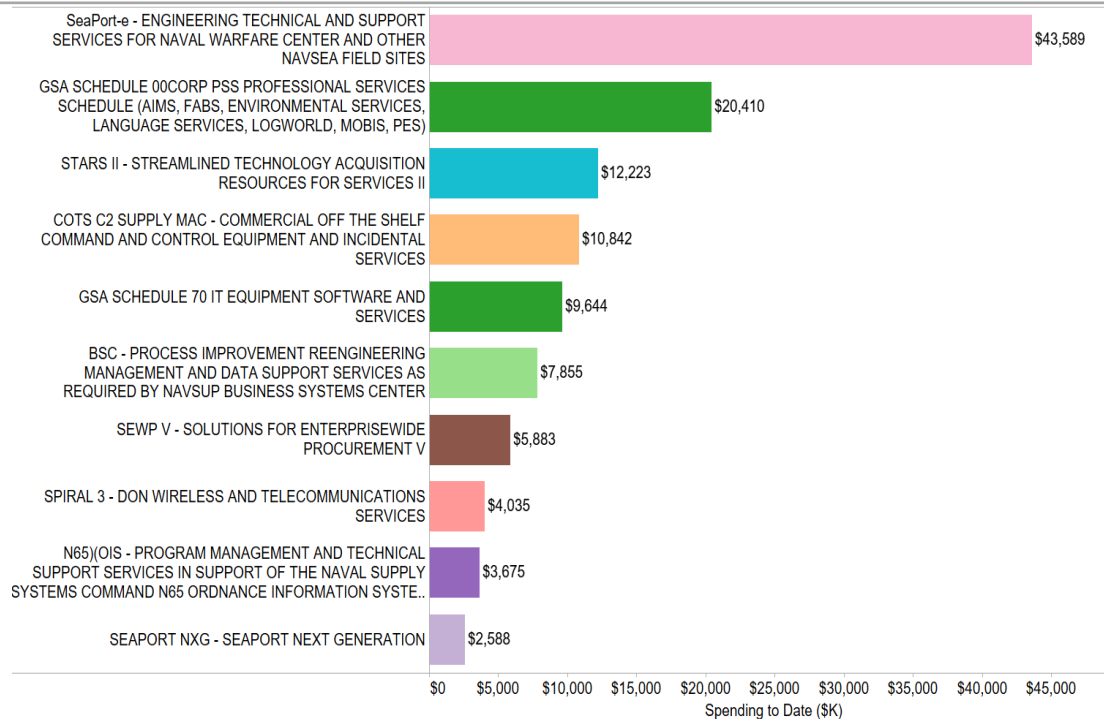
Source: Federal Procurement Data System, GovWin IQ

Leading NAVSUP Budget Accounts, FY 2019



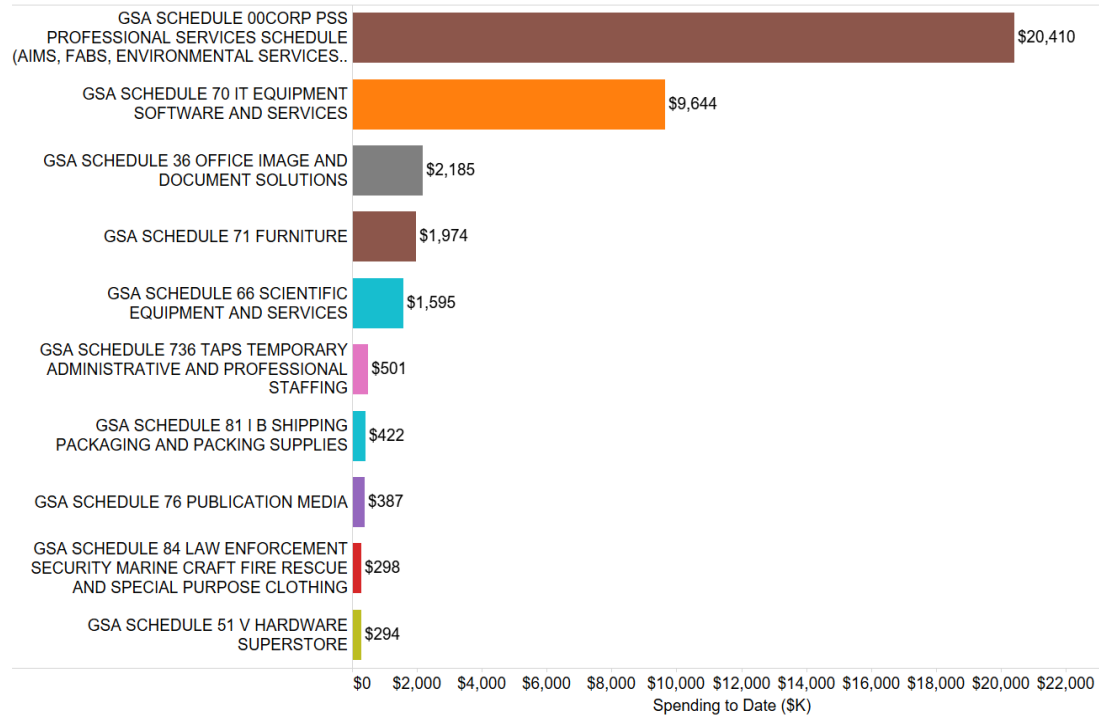
Source: Federal Procurement Data System, GovWin IQ

Leading NAVSUP Spending by Contract Vehicles, FY 2019



Source: Federal Procurement Data System, GovWin IQ

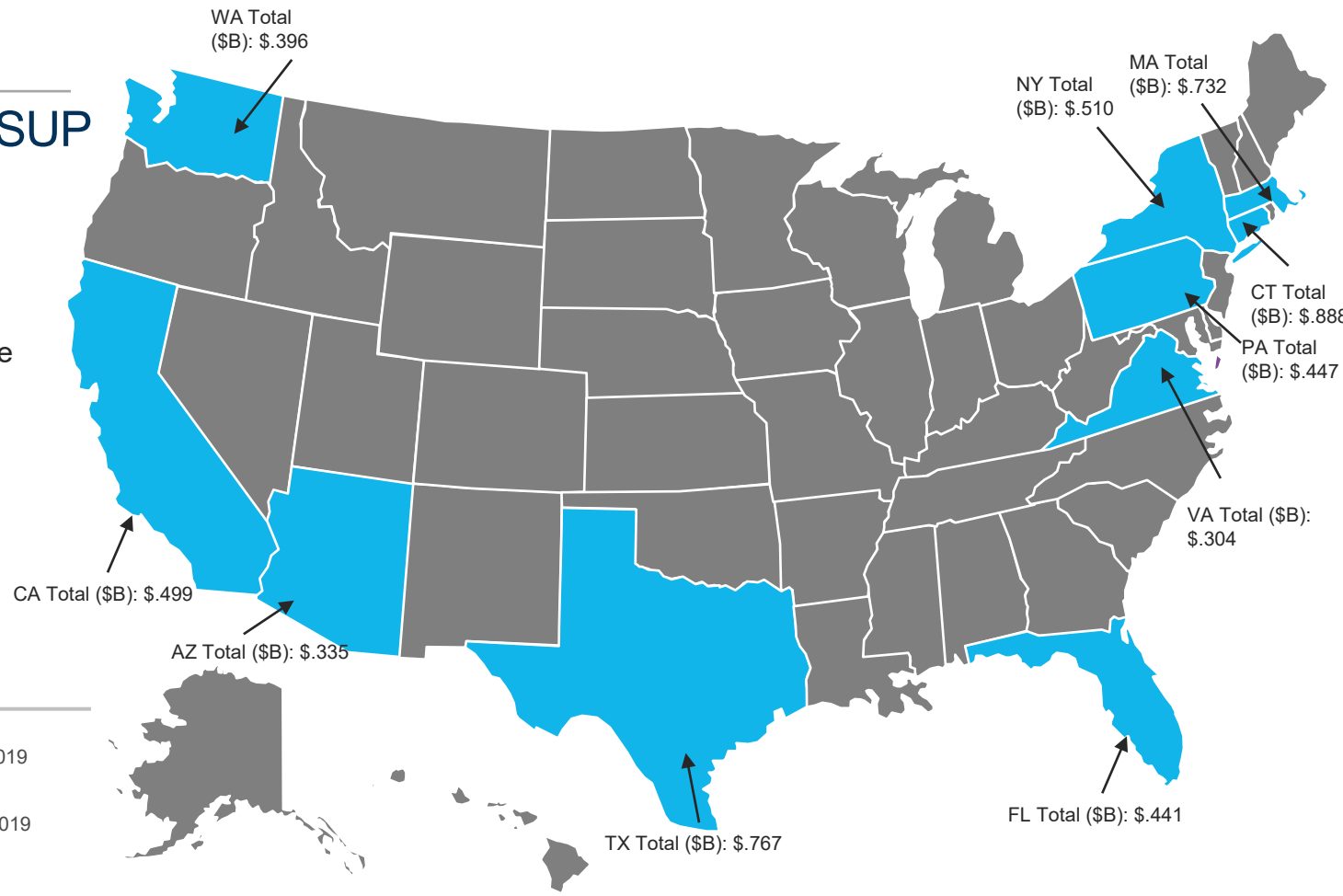
Leading NAVSUP Spending GSA Schedules, FY 2019



Source: Federal Procurement Data System, GovWin IQ

FY 2019 Total NAVSUP Federal Reported Spending: \$6B

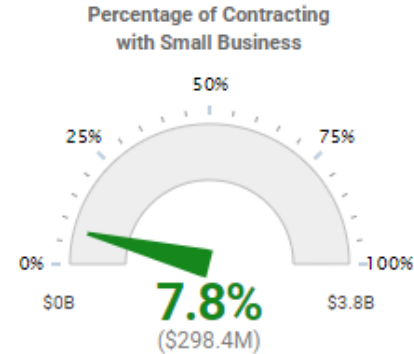
» In FY 2019, Texas had the highest reported total spending obligations.



- Top 10 States by Spending FY 2019
- States outside of Top 10 by FY 2019 spending

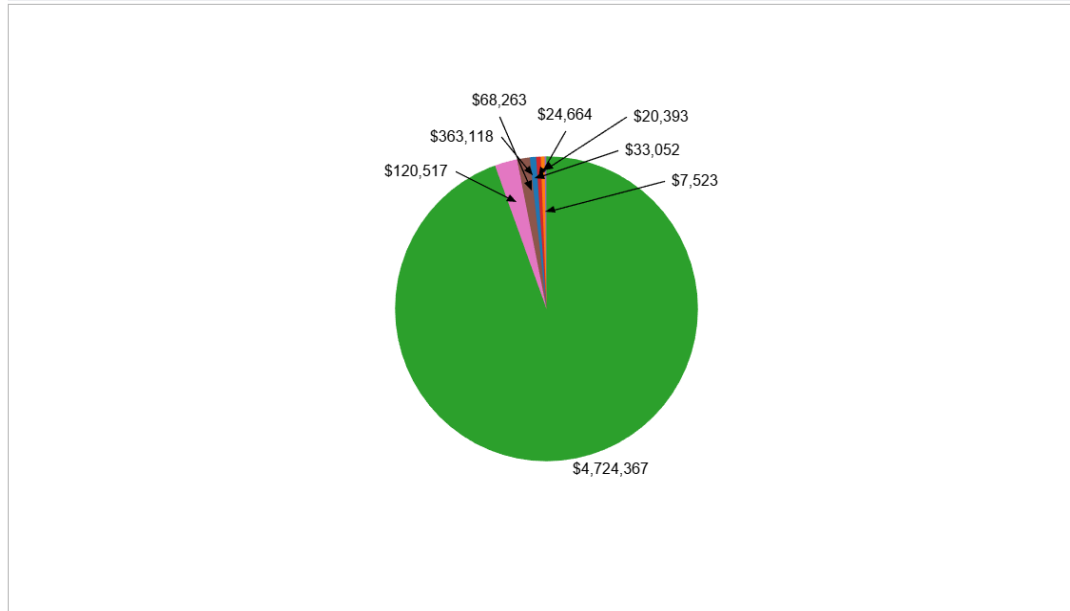
NAVSUP Small Business Contracting Goals FY 2020

Socioec. Status	Actual	% Actual	% Goal
Women Owned	\$35.3M	0.9%	5.0%
Certified HUBZone Small Business	\$-5.3M	-0.1%	3.0%
Small Disadvantaged Business	\$42.6M	1.1%	5.0%
Service Disabled Veteran Owned	\$8.9M	0.2%	3.0%
<i>Source: FPDS</i>			



Source: Small Business Dashboard

NAVSUP Total Small Business Spending by Socioeconomic Status, FY 2019*



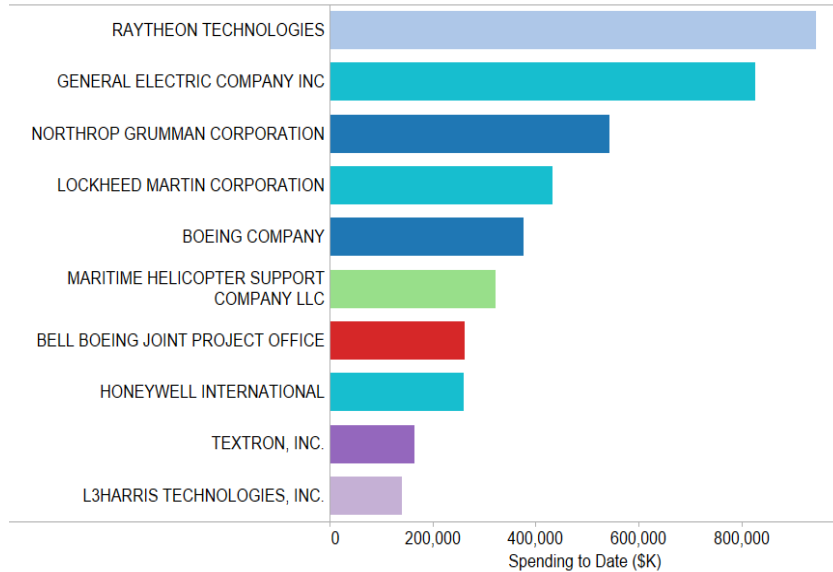
- Socioeconomic Status**
- Small Business (in one or more NAICS)
 - Women Owned
 - Veteran Owned
 - 8(a)
 - Service Disabled Veteran Owned
 - HUBZone
 - Small Disadvantaged
 - Alaskan Native Corporation Owned

Source: Federal Procurement Data System, GovWin IQ

08

Account Competitive Landscape

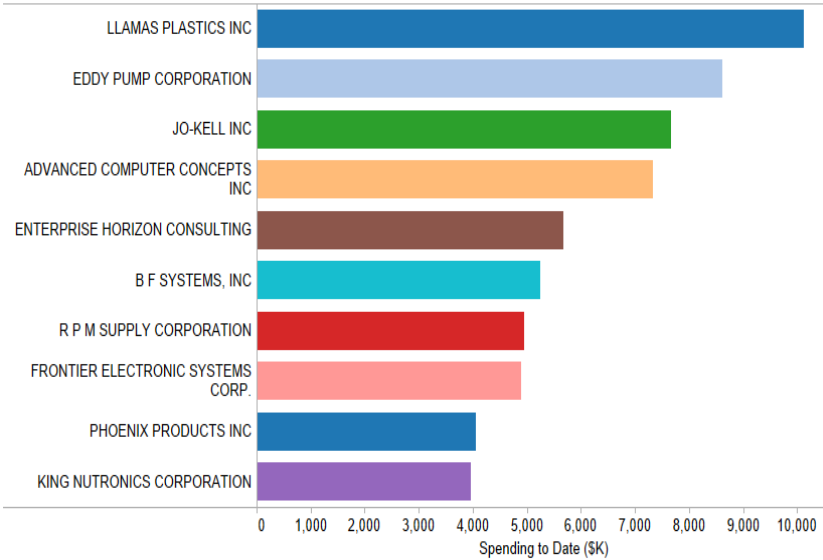
Leading NAVSUP Prime Contractors, FY 2019



Vendor	FY 2019 Total (\$ K)	% of Total Reported
RAYTHEON TECHNOLOGIES	\$944,640	15%
GENERAL ELECTRIC COMPANY INC	\$826,385	13%
NORTHROP GRUMMAN CORPORATION	\$542,829	8%
LOCKHEED MARTIN CORPORATION	\$433,808	7%
BOEING COMPANY	\$377,378	6%
MARITIME HELICOPTER SUPPORT COMPANY LLC	\$323,148	5%
BELL BOEING JOINT PROJECT OFFICE	\$262,274	4%
HONEYWELL INTERNATIONAL	\$261,204	4%
TEXTRON, INC.	\$164,158	3%
L3HARRIS TECHNOLOGIES, INC.	\$140,570	2%
Grand Total	\$6,481,240	100%

Source: Federal Procurement Data System, GovWin IQ

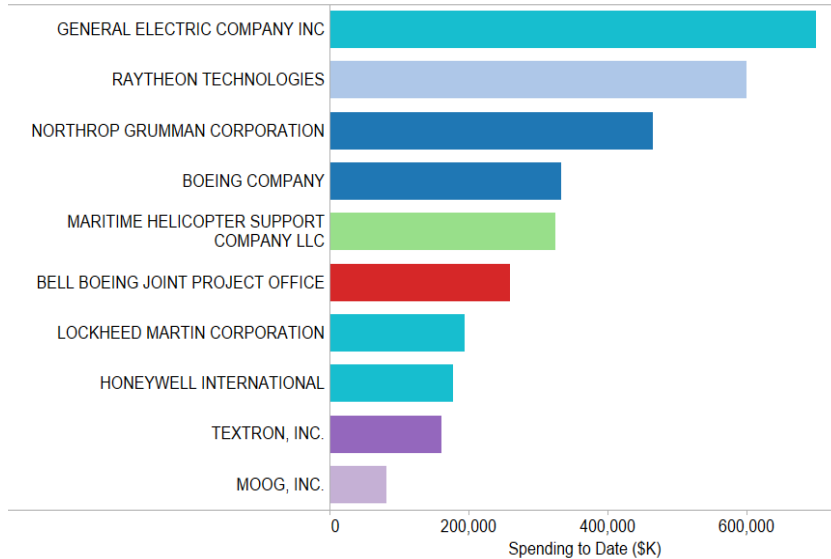
Leading NAVSUP Prime Women Owned Contractors, FY 2019



Vendor	FY 2019 Total (\$ K)	% of Total Reported
LLAMAS PLASTICS INC	\$10,120	8%
EDDY PUMP CORPORATION	\$8,612	7%
JO-KELL INC	\$7,661	6%
ADVANCED COMPUTER CONCEPTS INC	\$7,330	6%
ENTERPRISE HORIZON CONSULTING	\$5,667	5%
B F SYSTEMS, INC	\$5,254	4%
R P M SUPPLY CORPORATION	\$4,958	4%
FRONTIER ELECTRONIC SYSTEMS CORP.	\$4,891	4%
PHOENIX PRODUCTS INC	\$4,063	3%
KING NUTRONICS CORPORATION	\$3,963	3%
Grand Total	\$120,517	100%

Source: Federal Procurement Data System, GovWin IQ

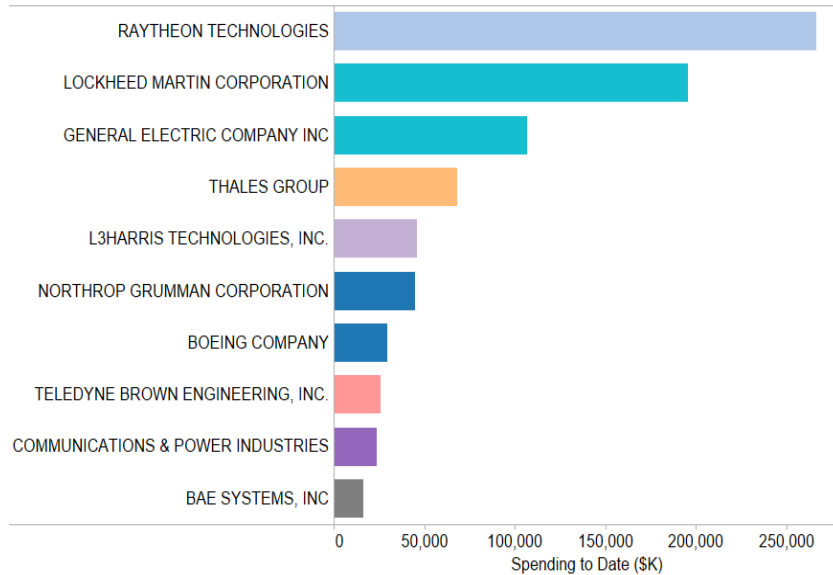
Leading NAVSUP Prime Defense and Aerospace Contractors, FY 2019



Vendor	FY 2019 Total (\$ K)	% of Total Reported
GENERAL ELECTRIC COMPANY INC	\$700,137	17%
RAYTHEON TECHNOLOGIES	\$600,482	15%
NORTHROP GRUMMAN CORPORATION	\$464,891	11%
BOEING COMPANY	\$333,121	8%
MARITIME HELICOPTER SUPPORT COMPANY LLC	\$325,349	8%
BELL BOEING JOINT PROJECT OFFICE	\$259,863	6%
LOCKHEED MARTIN CORPORATION	\$194,330	5%
HONEYWELL INTERNATIONAL	\$178,149	4%
TEXTRON, INC.	\$161,591	4%
MOOG, INC.	\$81,787	2%
Grand Total	\$4,054,263	100%

Source: Federal Procurement Data System, GovWin IQ

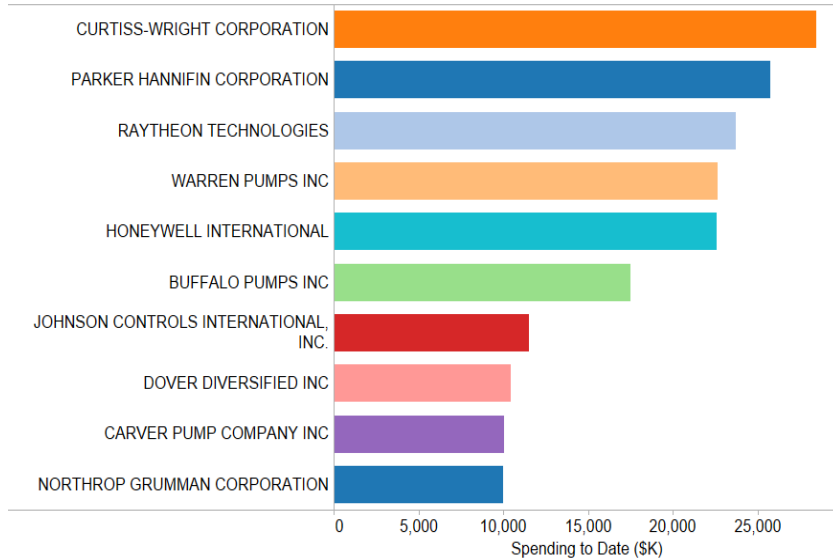
Leading NAVSUP Prime Electric & Electronic Components & Parts Contractors, FY 2019



Vendor	FY 2019 Total (\$ K)	% of Total Reported
RAYTHEON TECHNOLOGIES	\$266,225	25%
LOCKHEED MARTIN CORPORATION	\$195,323	18%
GENERAL ELECTRIC COMPANY INC	\$106,837	10%
THALES GROUP	\$68,086	6%
L3HARRIS TECHNOLOGIES, INC.	\$46,217	4%
NORTHROP GRUMMAN CORPORATION	\$45,164	4%
BOEING COMPANY	\$29,744	3%
TELEDYNE BROWN ENGINEERING, INC.	\$25,983	2%
COMMUNICATIONS & POWER INDUSTRIES	\$23,691	2%
BAE SYSTEMS, INC	\$16,541	2%
Grand Total	\$1,062,567	100%

Source: Federal Procurement Data System, GovWin IQ

Leading NAVSUP Prime Machinery, Equipment, & Tools Contractors, FY 2019



Vendor	FY 2019 Total (\$ K)	% of Total Reported
CURTISS-WRIGHT CORPORATION	\$28,439	6%
PARKER HANNIFIN CORPORATION	\$25,732	6%
RAYTHEON TECHNOLOGIES	\$23,687	5%
WARREN PUMPS INC	\$22,654	5%
HONEYWELL INTERNATIONAL	\$22,564	5%
BUFFALO PUMPS INC	\$17,525	4%
JOHNSON CONTROLS INTERNATIONAL, INC.	\$11,529	3%
DOVER DIVERSIFIED INC	\$10,459	2%
CARVER PUMP COMPANY INC	\$10,071	2%
NORTHROP GRUMMAN CORPORATION	\$10,008	2%
Grand Total	\$438,015	100%

Source: Federal Procurement Data System, GovWin IQ

08

Procurement

NAVSUP – Procurement

- » Procurement activity at the Department of the Navy (DON) is decentralized and NAVSUP is one of eight major Navy buying systems commands (SYSCOMs). All Navy acquisition regulations fall under the authority of the [Federal Acquisition Regulation](#) (FAR) and the [Defense Federal Acquisitions Regulation Supplement](#) (DFARS). The FAR implements various statutes and regulations which impact the Federal contracting process. The DFARS applies to purchases and contracts by Department of Defense (DoD) contracting activities made in support of foreign military sales or North Atlantic Treaty Organization (NATO) cooperative projects without regard to the nature or sources of funds obligated, unless otherwise specified in the regulation.
- » Contracting authority is derived from the [Navy Marine Corps Acquisition Regulation Supplement](#) (NMCARS) (ignore certification warnings to view website), which assigns responsibility to the NAVSUP for DON contracting to support commands that do not have their own contracting authority. The NMCARS, which implements and supplements the Defense Acquisition Regulation Supplement, contains mandatory policies and procedures including delegations of authority and assignment of responsibilities. The Navy Marine Corps Acquisition Guide (NMCAG) primarily addresses administrative matters including procedures for processing documents for higher-level approval, internal reporting requirements, and discretionary practices.

NAVSUP – Procurement (Cont.)

- » The [Department of the Navy \(DON\) Simplified Acquisition Procedures Guide](#) is issued under the authority of the Navy Marine Corps Acquisition Regulation Supplement (NMCARS). NMCARS 5201.601-90 designated the Naval Supply Systems Command (NAVSUPSYSCOM) as the DON Executive Agent for Simplified Acquisition Procedures (SAP) as defined in Federal Acquisition Regulation (FAR) Part 13.
- » The purpose of the Simplified Acquisition Procedures Guide is to provide a common process within the DON that facilitates compliance with DON policy on using SAP to: reduce administrative costs; improve opportunities for small, small disadvantaged, women-owned, veteran-owned, HUBZone, and service-disabled veteran-owned small business concerns to obtain a fair proportion of Government contracts; promote efficiency and economy in contracting; and avoid unnecessary burdens for agencies and contractors. The Guide provides guidance on some tools available to assist the contracting officer in accomplishing simplified acquisitions.
- » The [NAVSUP Publication 592-NAVSUP Clause Book](#) provides the Navy Field Contracting System (NFCS) with a consolidated listing of approved solicitation provisions and contract clauses and offers explanation of procedures governing clause usage.

NAVSUP – Procurement (Cont.)

- » The [NAVSUP Long Range Acquisition Estimates](#) are reported separately by fiscal year. The spreadsheets constitute NAVSUP Enterprise estimated recurring contracts and expected purchases based on historical spend data.
- » NAVSUP Contracting (N7) is the strategic leader for the NAVSUP contracting community and is tasked with providing a framework for the delivery of contracting services across the Navy Field Contracting System (NFCS). NAVSUP N7 serves as the Head of the Contracting Activity (HCA) principal staff for contracting policy matters, operational review and specific approval actions; acts for the HCA in the management of contracting and purchasing matters under the purview of NAVSUP. This includes contracting support throughout DoN for which no other contracting activity, office or command is delegated contracting authority.
- » Information concerning any of the procurement activities of the NAVSUP can be obtained from NAVPSUP Contracting at the following phone numbers:

NAVSUP Contracting
(717) 605-7293

NAVSUP Weapon Systems Support (NAVSUP WSS)

– Procurement (Cont.)

Naval Material Supply Chain Management (SCM) is NAVSUP's largest Product & Service in terms of resources invested with over 3,000 civilian, military and contractor personnel involved, \$21 billion of inventory on hand and an annual material budget of over \$3.5 billion. It covers the over 430,000 class IX repair part line items of supply for which the NAVSUP Weapon Systems Support (NAVSUP WSS) is responsible. NAVSUP WSS uses funds from the NWCF (Navy Working Capital Fund) to buy and repair the parts and in turn sells them to Fleet customers. In a nutshell, Naval SCM is the collection of processes that result in Navy customers receiving the parts they need, when and where they need them, anywhere in the world.

NAVSUP WSS has a dual focus, both on its more familiar Fleet Supply Support role, but also on its Program Support role, in order to provide support for the life cycle of the weapons system. The supply support role is more familiar because it is NAVSUP WSS's more visible & customer focus & role... the planning and execution of material support on a day to day basis. In addition, because NAVSUP WSS is weapons system-focused, its program support role is less obvious to the customer... they don't see the processes and outputs directly, but they are critical nonetheless to achieving weapons system readiness. The following are some of the major Fleet Supply Support and Program Support processes NAVSUP WSS performs to execute Naval Material SCM.

NAVSUP Weapon Systems Support (NAVSUP WSS)

– Procurement (Cont.)

Fleet Supply Support

- » **Determine Requirements:** Includes determining the actions necessary to satisfy customers' current needs for items and projecting out-year requirements for repair and procurement.
- » **Allocate Material:** Includes the processes for managing assets, processing customer orders, and developing and managing repair workload.
- » **Manage Repairs:** Includes Identifying, scheduling and funding requirements.
- » **Contract for Repair Services:** Includes contracting for Material & Services in support of requirements, IAW laws, regulations, policies, and procedures. The activities normally associated are procurement planning, solicitation of offers, the award of contracts, contractor surveillance and the management of active contracts.
- » **Develop Allowances:** Includes developing and publishing allowances and load lists for normal and contingency operations. NAVSUP WSS computes retail aviation allowances using Readiness Based Sparing (RBS) for Weapon Replaceable Assemblies (WRAs) while other items are spared using demand based techniques.
- » **Manage Financials:** Includes planning and executing the NAVSUP WSS Material Budget, monitoring financial and budget indicators, developing adjustments and strategies, and conducts financial management of afloat units.
- » **Provide Customer Service:** Includes serving as the POC for supply support concerns, including serving as a single face to the Fleet and Industrial customers and suppliers for requirements and technical information and monitoring material movement, status, backorders and expediting.

NAVSUP Weapon Systems Support (NAVSUP WSS)

– Procurement (Cont.)

Program Support

- » **Life Cycle Management:** Includes cradle to grave support to Hardware Systems Commands from initial production to ramp-up into declining systems and ultimately phase out to include decommissioning & disposal.
- » **Reliability Improvement:** Includes developing and executing Logistics Engineering Change proposals (LECPs), which use the NWCF to buy improved systems that increase reliability for systems that are performing poorly or reaching obsolescence.
- » **Interim Support:** Includes a subset of item introduction, supply and inventory management support for a new or modified weapon systems/equipment provided from Initial Operational Capability (IOC) date to Material Support Date (MSD).
- » **Security Assistance:** Includes the complete logistics support Foreign Military Sales (FMS).
- » **Integrated Logistics:** Includes support of the Hardware Systems Commands to develop coordinated supply, maintenance, training, and transportation of Navy Weapons Systems.
- » **Maintenance Planning:** Includes developing detailed data pertaining to the identification of maintenance and logistics support resources and requirements for weapons system & equipments, including the Master Repairables Item List (MRIL.)
- » **Deployable Capability:** Includes planning, funding, partnering, and SCM to have ships & aircraft in sustained worldwide operations indefinitely.

NAVSUP Weapon Systems Support (NAVSUP WSS)

– Procurement (Cont.)

- » **Configuration Management:** Includes the technical and administrative direction and surveillance over the life cycle of items to: (1) Identify and document the functional and physical characteristics of configuration items; (2) Control changes to configuration items and their related documentation; (3) Record and report information needed to manage configuration items effectively, including the status of proposed changes and implementation status of approved changes; and (4) Audit configuration items to verify conformance to specifications, drawings, and other contract requirements.
- » The vast majority of the Naval Material SCM effort is provided by NAVSUP WSS at its two Pennsylvania locations. NAVSUP WSS Philadelphia provides support for Naval aviation weapons systems while the Mechanicsburg site supports ships, submarines and nuclear propulsion.

NAVSUP – Procurement (Cont.)

- » [Emergency Acquisitions Guide, January 2011](#) serves as a guide to emergency contracting, jointly developed by the Office of Federal Procurement Policy (OFPP) and the Chief Acquisition Officers Council's working group on emergency contracting. The guide includes a number of management and operational best practices that agencies developed in response to Hurricane Katrina and other emergency situations.
- » For more information on Navy procurement, please contact the Navy Acquisition Office at the following address and/or telephone number:

United States Department of the Navy
Office of the Assistant Secretary of the Navy for Research, Development, & Acquisition
NAVSUP, Services Contracting Issues
2000 Navy Pentagon, Room BF992
Washington, DC 20350-1000
703-614-9636

NAVSUP – Procurement (Cont.)

- » Moreover, if you need information concerning any of the topics below please register for the CAC enable SSPMO site:
 - » DON Wireless
 - » Service Contract Act - Global Business Solution
 - » JAN/SAM, MRO & Office Supplies
 - » DON Furniture/Policy
 - » Information Technology Contracts/Policy
 - » Hardware i.e. NETCENTS, CHESS, NASA SEWP, NITAAC
 - » Services i.e. SeaPort, CHESS, NETCENT, NASA SEWP, NITAAC, ALLIANT, DISA Encore
 - » Software i.e. NON ESI and DOD ESL
 - » Reverse Auctions
 - » Portfolio reviews / Business Information
 - » Strategic Sourcing Policy
 - » DON's involvement in Category Management
 - » Civilian Employee Assistance Program (CEAP)
 - » Conferences BPA
 - » Education and Training BPA

NAVSUP - Office of Small and Disadvantaged Business Utilization (OSDBU)

- » The Naval Supply Systems Command (NAVSUP) [Office of Small Business Programs \(OSBP\)](#) is the small business advocate committed to maximizing procurement opportunities for small businesses and minority-serving educational institutions in support of Secretary of the Navy goals to identify and develop small businesses that can support the NAVSUP mission and the Navy-Marine Corps force for tomorrow.
- » NAVSUP provides logistics support for Navy and Marine Corps operations worldwide. In support of that effort, contracts are awarded by activities covering supplies and services from a broad range of industries. NAVSUP maintains a decentralized acquisition structure. All contracts for supplies and services are awarded at our field activities.

NAVSUP - Office of Small and Disadvantaged Business Utilization (OSDBU)

- » Although the Navy's SBIR and STTR programs are a component of the overall Department of Defense (DoD) SBIR/STTR program, the Navy's program is targeted at addressing the needs and areas of interest to the Navy and its System Commands (SYSCOMS).
- » On a schedule coordinated by DoD, the Navy issues SBIR Broad Agency Announcements (BAAs) or "announcements" (formerly called solicitations), usually 3 per year, that contain a series of "Technical Topics" that describe the areas of interest and needs of the Navy and its SYSCOMS. Small businesses are invited to submit proposals targeted at one or more of the technical topics listed in the announcement. The STTR program works in the same manner, but has only 2 announcements per year.
- » The Navy's SBIR/STTR Programs are primarily mission oriented, providing companies the opportunity to become part of the national technology base that can feed both the military and private sectors of the nation. To that end, the Navy incorporates into its Phase II component, the emphasis on the small business' need to market its technology to both military and private sectors.

NAVSUP - Office of Small and Disadvantaged Business Utilization (OSDBU)

- » Information concerning any of NAVSUP small business activities can be obtained from NAVSUP OSDBU at the following mailing address:

Naval Supply Systems Command
5450 Carlisle Pike
Mechanicsburg, PA 17055
717-605-1663

- » Small Business Specialist phone numbers by location are:

Naval Oceanographic: 228-688-5773
Naval Med Logistics: 301-619-3097
FISC Puget Sound: 360-476-1985
FISC Norfolk: 757-443-1435
FISC Pearl Harbor: 808-473-7778
FISC Philadelphia: 215-697-2806
FISC Jacksonville: 904-542-1143
FISC San Diego: 619-556-5109

Thank You!