

GovWin  
from Deltek

Federal Agency Profiles

# Intelligence Community– *Account Planner*

August 12, 2021



# Copyright Statement

---

## Published by:

### **Deltek**

2291 Wood Oak Drive  
Herndon, VA 20171

© 2021 Deltek, Inc. All Rights Reserved. Printed in the United States.

The information provided in this report shall be used only by the employees of and within the current corporate structure of Deltek's clients, and will not be disclosed to any other organization or person including parent, subsidiary, or affiliated organization without prior written consent of Deltek.

No part of the publication may be reproduced or distributed in any form, or by any means, or stored in a database or retrieval system, without the prior written permission of the publisher.

Deltek exercises its best efforts in preparation of the information provided in this report and believes the information contained herein to be accurate. However, Deltek shall have no liability for any loss or expense that may result from incompleteness or inaccuracy of the information provided.

# Table of Contents

---

- » [Methodology](#)
- » Account Overview
  - » [Mission & Vision](#)
  - » [Strategic Plan](#)
  - » [Organization - Overview](#)
  - » [Intelligence Community Landscape](#)
  - » [Director of National Intelligence Organization Structure](#)
- » Budget Overview
  - » [Federal Budget Timeline](#)
  - » [Total Budget Request](#)
  - » [Budget Objectives](#)
  - » [DOD Intelligence Research, Development, Test & Evaluation Budget](#)

# Table of Contents

---

- » Account Capital Investments, Initiatives  
[Intelligence Information Technology  
Market Forecast](#)
  - » [Leading Opportunities](#)

# 01

---

## Methodology

# Methodology

---

- » Community Account Planner was created using a broad range of publicly available government information, as well as the Intelligence portion of GovWin IQ's annual Federal IT Market Forecast.
- » The Intelligence Community Management Account (ICMA) constitutes the unclassified portion of the Intelligence Community's budget. The ICMA is included in the President's budget request, which is issued annually by the Office of Management and Budget. This Planner includes historical ICMA budget comparisons (showing actual versus requested appropriations) over a six-year period.
- » The total DOD Intelligence Research, Development, Technology, & Evaluation (RDT&E) budget was calculated by analyzing the intelligence related programs specific to each military branch within the FY 2019 RDT&E budget.



# Methodology (Cont)

- » Opportunities and contracts listed in this Planner constitute the top opportunities and contracts from the various agencies, tracked by GovWin IQ, that make up the Intelligence Community. They are not specific to the Office of the National Director of Intelligence. All opportunities and contracts are reported based on publicly available information.
- » Each year, Deltek forecasts the IT spending of the Executive Branch agencies over a five fiscal year period\*. The company recognizes that a large portion of IT and technology-related spending takes place outside the purview of OMB oversight and, thus, factors the following areas, in addition to the OMB Exhibit 53, into the forecast:
  - » **Previous forecasts used the OMB Exhibit 53 as the basis.** Deltek recognizes that a large portion of IT and technology-related spending takes place outside the purview of OMB oversight and, thus, factors the following areas, in addition to the OMB Exhibit 53, into the forecast:
  - » **Unreported Executive Branch IT Spending** – Although OMB will continue to increase its scrutiny of agency IT spending, Deltek believes that this area represents a significant amount of spending.

# Methodology (Cont)

---

- » Non-Executive Branch and Quasi-Federal Agencies – OMB's budget oversight does not include the legislative or judicial branches, nor quasi-federal agencies such as the U.S. Postal Service. With the exception of the Postal Service, which is leveraging technology to maintain cost competitiveness, IT spending in this category is low compared to the other two categories.
- » Intelligence Agencies – IT spending in this area is difficult to track due to lack of transparency into this market. However, when developing this forecast, Deltek considers a number of diverse data points to provide insight into IT spending in the intelligence community, including previous Intelligence Committee budget reports, vendor reports of intelligence community revenue, and specific intelligence community procurements tracked by Deltek.
- » Deltek interviewed IT executives in government and industry. Interviews granted on the condition of non-attribution.



# 02

---

## Account Summary

# Intelligence Community Mission

---

## » **Mission Statement:**

To collect, analyze, and deliver foreign intelligence and counterintelligence information to America's leaders so they can make sound decisions to protect our country.

## » **Vision Statement:**

Decisive national security advantage through agile leadership of the Intelligence Community.

*Source: Intelligence Community website*

# Intelligence Community Mission Objectives

## Mission Objectives

Strategic Intelligence - addresses issues of enduring national security interest.

Anticipatory Intelligence - addresses new and emerging trends, changing conditions, and underappreciated developments.

Current Operations Intelligence- supports planned and ongoing operations.

Cyber Threat Intelligence - addresses state and non-state actors engaged in malicious cyber activities.

Counterterrorism - addresses state and non-state actors engaged in terrorism and related activities.

Counterproliferation - addresses state and non-state actors engaged in the proliferation of weapons of mass destruction and their means of delivery

Counterintelligence and Security - addresses threats from foreign intelligence entities and insiders.



# Intelligence Community Organization Overview

---

## Leadership:

- » **Central Intelligence Agency**
  - » **Director:** William J. Burns
  
- » **Department of Energy - Office of Intelligence and Counterintelligence**
  - » **Director:** Steven Black
  - » **Chief Information Officer (Department Wide):**  
Ann Dunkin  
[GovWin IQ's Department of Energy Organization Chart](#)
  
- » **Department of Homeland Security - Office of Intelligence & Analysis**
  - » **Under Secretary:** John D. Cohen (Acting)
  - » **Chief Information Officer**  
Eric Hysen  
[GovWin IQ's Department of Homeland Security Organization Chart](#)

*Source: GovWin IQ, Agency Specific Websites*



# Intelligence Community Organization Overview (Cont.)

---

- » **Department of Homeland Security - Coast Guard Intelligence**
  - » **Under Secretary:** RAMD., Andrew M. Sugimoto
  - » **Chief Information Officer (Agency wide):** Brian Burns  
[GovWin IQ's United States Coast Guard Organization Chart](#)
  
- » **Department of Justice (FBI) – Intelligence Branch**
  - » **Executive Assistant Director:** M.A. “Mo” Meyers
  - » **Chief Information Officer (Agency wide):** Melinda Rogers  
[GovWin IQ's Department of Justice \(FBI\) Organization Chart](#)
  
- » **Director of National Intelligence**
  - » **Director:** Avril Haines
  - » **Chief Information Officer:** Michael Waschull (Acting)

*Source: GovWin IQ, Agency Specific Websites*



# Intelligence Community Organization Overview (Cont.)

- » **Department of State - Bureau of Intelligence and Research**
  - » **Assistant Secretary:** Ellen E. McCarthy
  - » **Chief Information Officer (Department wide):** Keith Jones
  - » [GovWin IQ's Department of State - Bureau of Intelligence and Research Organization Chart](#)
  
- » **Department of Treasury - Office of Intelligence & Analysis**
  - » **Assistant Secretary (Intelligence and Analysis):** Vacant
  - » **Chief Information Officer Acting (Department wide):**  
Eric Olson
  - » [GovWin IQ's Department of Treasury Organization Chart](#)
  
- » **Defense Intelligence Agency -**
  - » **Director:** Lt. Gen., Scott D. Berrier
  - » **Chief Information Officer:** Jack Y. Guntow
  - » [GovWin IQ's Defense Intelligence Agency Organization Chart](#)

Source: GovWin IQ, Agency Specific Websites



# Intelligence Community Organization Overview (Cont.)

---

- » **National Geospatial Intelligence Agency-**

- » **Director:** Vice Adm. Robert D. Sharp

- » **Chief Information Officer:** N/A

- [GovWin IQ's National Geospatial Intelligence Agency Organization Chart](#)

- » **16th Air Force**

- » **Commander:** LTG. Timothy "Tim" D. Haugh

- » **Chief Information Officer (Department wide Air Force):**

- Lauren Barrett Knausenberger

- [GovWin IQ's National Geospatial Intelligence Agency Organization Chart](#)

*Source: GovWin IQ, Agency Specific Websites*



# Intelligence Community Organization Overview (Cont.)

---

- » **Department of the Army, Army Intelligence and Security Command**

- » **Commander:** MG. Michele Bredekamp
- » **Chief Information Officer (Department wide):**  
Dr. Raj Iyer

- » **Office of Naval Intelligence**

- » **Commander:** RAMD. Curt Copley
- » **Chief Information Officer (Department wide):** Aaron Weis

[GovWin IQ's Office of Naval Intelligence Organization Chart](#)

*Source: GovWin IQ, Agency Specific Websites*





# Intelligence Community Organization Overview (Cont.)

---

- » **U.S. Marine Corps., Intelligence Department**

- » **Commander:** Brig. Gen. Melvin Carter
- » **Chief Information Officer (Department wide):**  
Brig Gen. Lorna Mahlock

[GovWin IQ's Marine Corps Intelligence Department Organization Chart](#)

*Source: GovWin IQ, Agency Specific Websites*

# Intelligence Community (IC) Landscape

The U.S. Intelligence Community consists of the following organizations that work together and independently to gather intelligence to conduct national security activities.

## » **Civilian Agencies**

- » Central Intelligence Agency
- » DEA – Intelligence Program
- » DOE - Office of Intelligence and Counterintelligence
- » DHS - Coast Guard Intelligence
- » DHS – Office of Intelligence & Analysis
- » Dept of State - Bureau of Intelligence & Research
- » Dept of Treasury - Office of Intelligence & Analysis
- » FBI – Intelligence Branch
- » Office of the Director of National Intelligence

## » **Military Agencies**

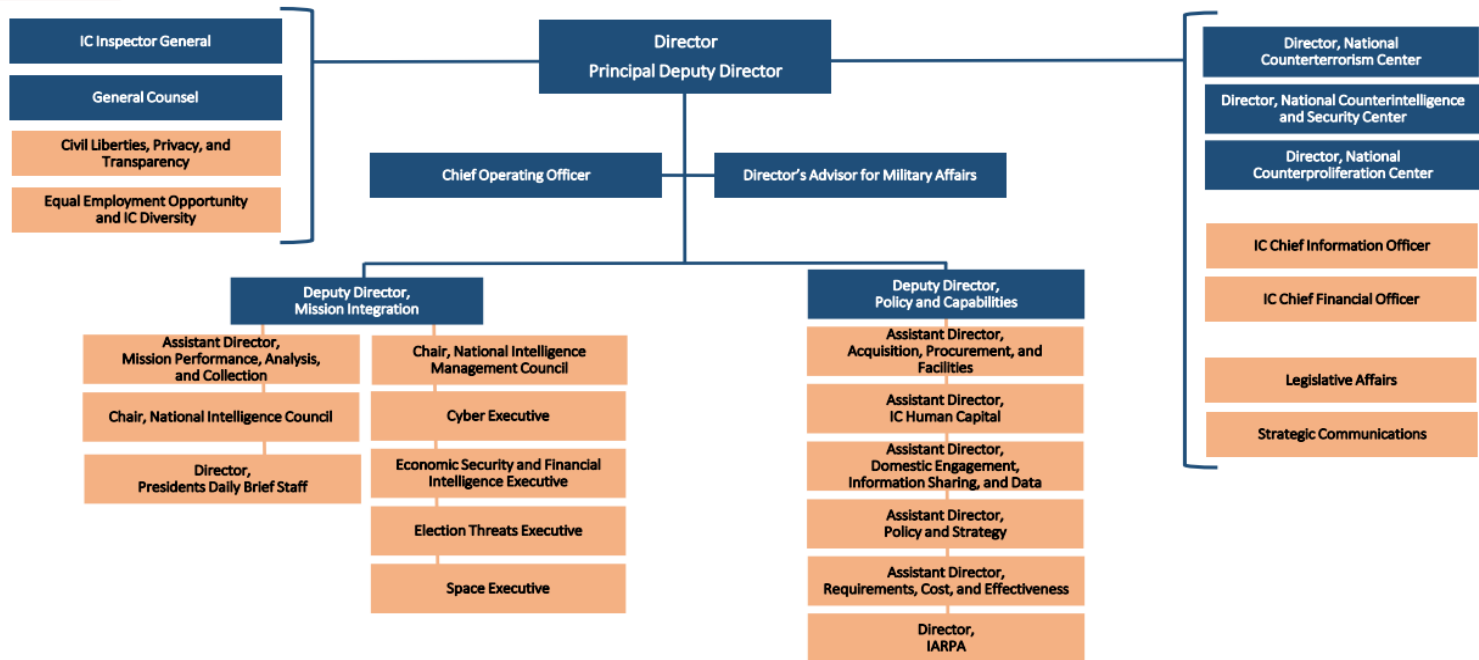
- » Defense Intelligence Agency
- » National Geospatial-Intelligence Agency
- » National Reconnaissance Office
- » National Security Agency

## » **Military Services**

- » Air Force Intelligence
- » US Space Force
- » Army Intelligence and Security Command
- » Marine Corps Intelligence
- » Naval Intelligence

# Director of National Intelligence Organization Structure

**ODNI**



Source: ODNI

# 04

---

## Account Budget Summary



# Annual Federal Budget Timeline



**1<sup>st</sup> Monday  
in Feb**

**April 15\***

**June 30\***

**July 15\***

**Oct 1st**

President submits budget to Congress

Congress begins works to complete action on budget resolutions

House Completes action on regular appropriation bills and any required reconciliation legislation.

President submits mid-session review of his budget to Congress

Government Fiscal Year Begins

*Source: Committee on the Budget, U.S. Senate Glossary, and GovWin IQ*



# Intelligence Community Budget\*

Fiscal Year	NIP Budget Requested	NIP Budget Appropriated	MIP Budget Requested	MIP Budget Appropriated	Total Appropriated
2022	\$62.3				
2021	\$61.9		\$23.1		
2020	\$62.8	\$62.7	\$23.0	\$23.1	\$85.8
2019	\$59.9	\$60.2	\$21.2	\$21.5	\$81.7
2018	\$57.7	\$59.4	\$20.7	\$22.1	\$81.5
2017	\$54.9	\$54.6	\$18.5	\$18.4	\$73.0
2016	\$53.9	\$53.0	\$17.9	\$17.7	\$70.7
2015	\$50.4	\$50.3	\$16.6	\$16.5	\$66.8
2014	\$52.2	\$50.5	\$14.6	\$17.4	\$67.9

# Intelligence Community Budget

---

## » What is classified versus unclassified within the Intelligence budget? –

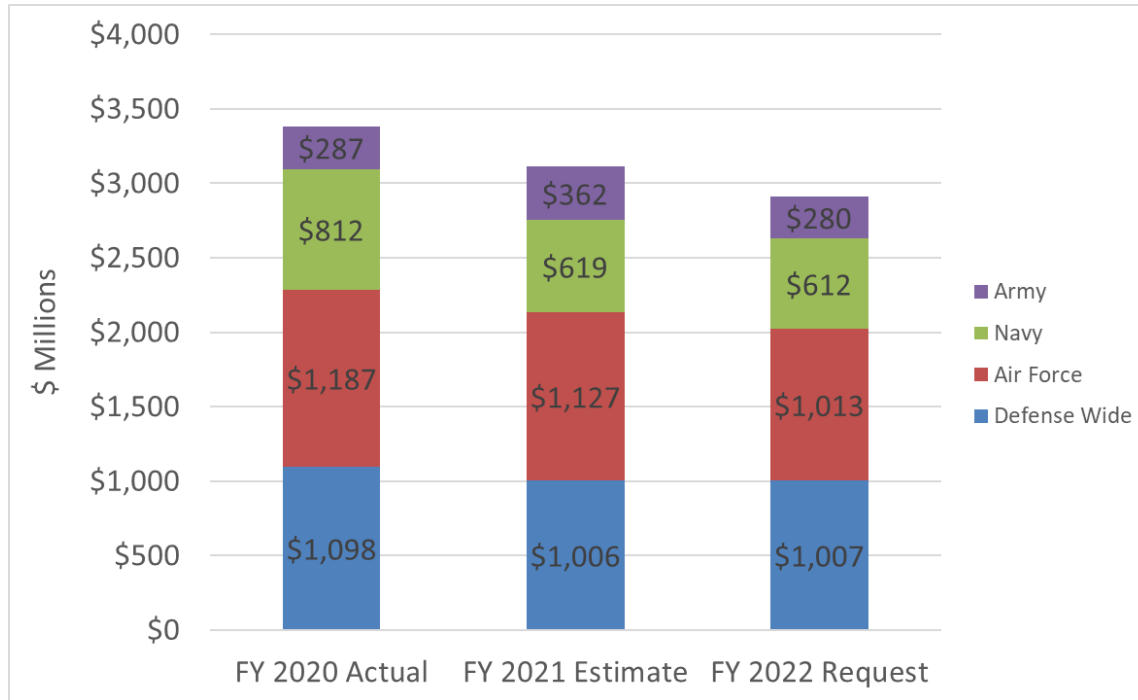
“The Intelligence Reform and Terrorism Prevention Act of 2004 (IRTPA) provides budgetary authorities to the Director of National Intelligence (DNI), but requires that the President issue guidelines to ensure that the DNI exercises its authorities as defined by the IRTPA and in a manner that respects the statutory responsibilities of the Office of Management and Budget and Cabinet departments.

For budgetary purposes, intelligence spending is divided between the National Intelligence Program (NIP) ; Tactical Intelligence and Related Activities, which covers programs supporting the operating units of the armed services; and the Military Intelligence Program (MIP), which covers programs, not-necessarily tactical, that are of primary concern to the Department of Defense (DoD).

Only a small part of the intelligence budget is made public. The bulk of intelligence spending is contained within the DoD’s budget. Spending for most intelligence programs is delineated in classified addendums to legislation covering intelligence and national defense authorization and appropriations. “

Source: [Intelligence.gov](https://www.intelligence.gov)

# DOD Intelligence & Communications Research, Development, Test & Evaluation (RDT&E) Budget



Source: GovWin IQ, DOD Budget FY 2022, RDT&E Budget Supplement



# 05

---

## Account Capital Plans and Initiatives – Information Technology

# Intelligence Community CIO Strategic Goals

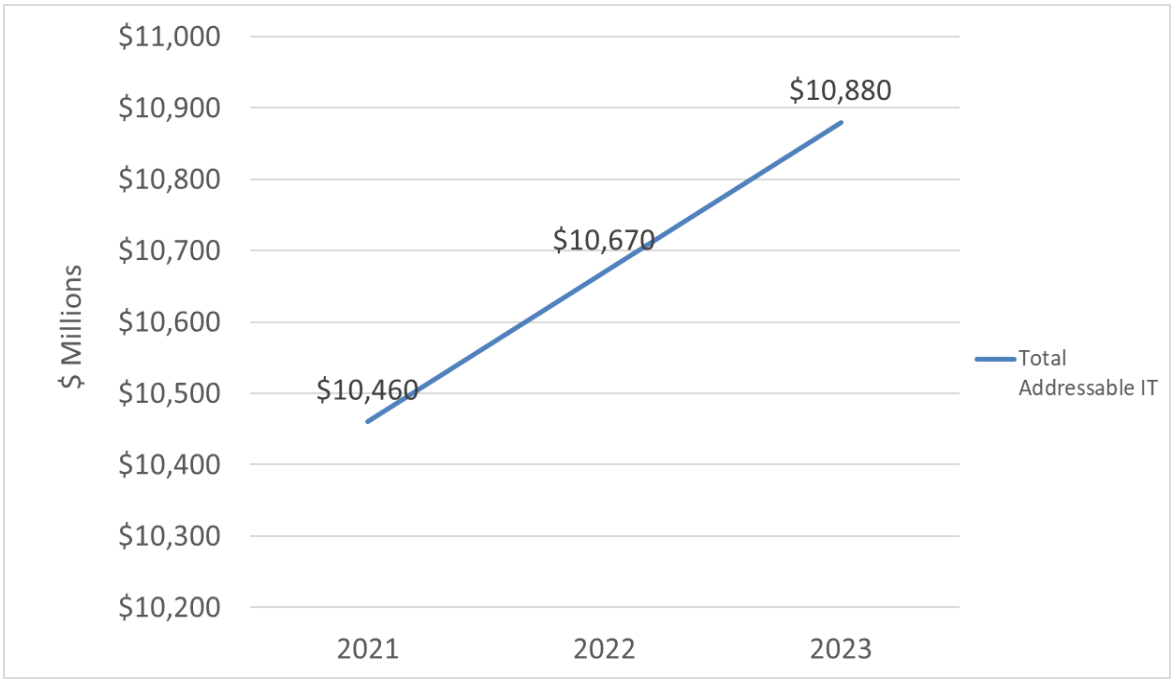
Strategic Goals	Strategic Objectives
Enhance Intelligence Integration	<ul style="list-style-type: none"><li>▪ Integrating Data</li><li>▪ Integrating Technology</li><li>▪ Integrating People</li></ul>
Optimize Information Assurance to Secure and Safeguard the IC Enterprise	<ul style="list-style-type: none"><li>▪ Secure Information Infrastructure</li><li>▪ Information Assurance</li><li>▪ Records Management</li></ul>
Operate as an Efficient, Effective IC Enterprise	<ul style="list-style-type: none"><li>▪ Enhanced Business Operations</li><li>▪ Mature IC ITE Business Model</li><li>▪ Culture of Shared Capabilities</li></ul>

Source: Intelligence Community IT Enterprise Strategy 2016-2020



# Intelligence, FY 2021-2023\* Federal IT Forecast

Addressable Market CAGR – 2.0%



# Intelligence Community – Defense Open Market Opportunities

Agency	Program Name	Status	RFP-Date	Value (\$ M)	Opp. ID
16TH AIR FORCE (AIR FORCES CYBER)	<a href="#">ENTERPRISE CYBER CAPABILITIES (EC2)</a>	Pre-RFP	09/2021	1,000	184301
16TH AIR FORCE (AIR FORCES CYBER)	<a href="#">AEC GENERAL CONSTRUCTION MULTIPLE AWARD CONSTRUCTION CONTRACT IDIQ (GC-MACC)</a>	Pre-RFP	09/2021	9,000	170896
16TH AIR FORCE (AIR FORCES CYBER)	<a href="#">CYBER OPERATIONS FORMAL TRAINING SUPPORT RECOMPETE (CYOFTS III)</a>	Pre-RFP	11/2021	250	189768
16TH AIR FORCE (AIR FORCES CYBER)	<a href="#">INTEGRATED AIR FORCE NETWORK OPERATIONS AND SERVICES (IAFNOS 2)</a>	Pre-RFP	09/2021	210	176648
16TH AIR FORCE (AIR FORCES CYBER)	<a href="#">AEC TRANSPORTATION IDIQ AT BEALE AFB</a>	Pre-RFP	10/2021	100	173993

Source: GovWin IQ

---

# Thank You!